

EDITION 003

Your Complete Marbella Guide

LIFESTYLE
HOTELS
SCHOOLS
BUYING & SELLING GUIDE
PROPERTIES



**homerun
brokers**

Trust in the magic of new beginnings

HOMERUN BROKERS





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It's a homerun!

We are thrilled to be bringing you this new edition of the Homerun Brokers Guide; your Complete Guide to Marbella.

We are an international team of dynamic real estate professionals with over 65 years collective experience. Covering all residential areas of Marbella and surrounds, we not only offer traditional buying and selling services but also investment project management. We have in-depth knowledge of the local market trends and are best placed to assist our clientele find a new residence, holiday home or investment property.

Buying a property in Spain is definitely an exciting and life changing decision! Marbella is a sought-after destination to move to due to its incomparable climate, outdoor activities and proximity to incredible places. There can be some differences from buying a property in other countries, but once you understand the process it is very simple. At Homerun Brokers we stand by your side from the very beginning to guide and advise you the best we can whilst always looking out for your best interests. We have had so much fun once again putting together this new edition of the guide and sharing with you an introduction to owning a property in the south of Spain and our top tips on moving to a new lifestyle.

Enjoy it - we hope to see you soon!

Sincerely yours,

Eric Ebbing
Founder & CEO
Homerun Brokers

01 | The Company



Homerun Sales



Eric Ebbing

FOUNDER AND CEO

Eric's entrepreneurial career started at a young age back in Malmö, Sweden. With a passion for music and a keen interest in the hospitality sector, Eric founded Big Slap, one of Sweden's largest annual music festivals.

Looking to keep challenging his creative mind, he started investing in real estate at the same time. In 2017 he decided it was time for a change and moved to Marbella. Whilst continuing his journey in the property development and investment sector, in 2018 he also founded Occo, a Lebanese restaurant and now a Marbella hotspot. After being involved in the Marbella real estate market for three years, he founded Homerun Brokers in 2020.

Eric is a sharp and resilient sales individual who understands the true value of relationships. This has been key to his success.



Miah van de Bilt

PARTNER AND PROPERTY AGENT

Miah was born in Thailand and brought up in Luleå, Sweden. After enjoying many years working in tourism, television and project management in various countries, including the USA, UAE, Germany, Hungary and the Netherlands, she settled in Spain in 2010.

Since then she has lived and breathed Marbella's real estate for the past decade. Her specialty is investment properties and finding those 'hidden', off-market gems. She is a passionate entrepreneur and at the same time a very proud and loving mother of four.

Miah speaks Swedish, English, Dutch and German. She has a positive vibe, a natural way of getting along with any type of person; straight to the point and effective, she will always give you the honest truth. Miah gets things done with sincerity mixed with passion and respect - and is in it for the long run.

Rickard Delér

AMBASSADOR

With an exceptional background in construction, including extensive knowledge of valuations, project management and finance, Rickard is lead ambassador for Homerun and works closely with the team.

Having started his first enterprise aged 18, Rickard knows how to run a business and lead it to success. He moved to Marbella a decade ago and has been an active property investor ever since, initially co-founding Homerun Brokers in 2020.

Rickard's passion for real estate is clearly visible on his social media channels where he shares his renovation projects with his 250,000 followers.



Matías Concha

PARTNER AND PROPERTY AGENT

Prior to joining Marbella's fast-paced real estate scene, Matias played professional football for almost 20 years. He spent five years in the German Bundesliga and played for the Swedish national team as well as many years in the Swedish League. In his time he became Swedish champion three times and double cup champion with Malmö FF and Djurgårdens IF.

Having lived in numerous places all over the world, Matias is fluent in Spanish, English, Swedish and German. With his winning mentality and strong negotiation skills, Matias likes to team up with his clients and be a steady hand guiding them towards their goal, offering a smooth experience whilst navigating through Marbella's increasingly complex real estate scene. Matias always delivers only the best level of service to both his buyers and vendors.



Robert Bazo

SALES MANAGER & PROPERTY AGENT

With a long track record in sales and a determined mind, set on achieving his goals, Robert is a young and ambitious individual with a strong work ethic. For him work is not just a job, it is a lifestyle. Robert has lived all over the world and is always eager to learn new things - everything from becoming a skydiver to a self-defence instructor.

Having Russian and Armenian blood makes him pretty unique. He is fluent in Swedish, English, Russian and Armenian.

Robert has a very creative and results-focused way of thinking - he never sees a problem, only the solution. He always brings humour and laughter to our daily work by being true to himself.



Rahel Smiljanic

PROPERTY AGENT

Rahel, originally from the stunning Swiss Alps, specifically St. Moritz, has traded mountains for the seaside to pursue her career. In her own words, "In 2021, I found my happy place with my family in Marbella."

Her Swiss upbringing has equipped her well for the luxury real estate industry in Marbella. With discipline, conscientiousness, and precision, Rahel brings meticulously researched knowledge to her daily work, staying informed about local opportunities. Rahel's passion for wellbeing and health drew her to the Marbella area. Alongside her work in the Swiss wellness industry, she pursued studies in sports science and successfully managed her own personal training studio in Zurich.

Fluent in German and English, Rahel prioritizes her clients, ensuring they are at the heart of the property search. Eager to share her experiences, she goes above and beyond to help others discover their perfect slice of real estate and live their Marbella dream.



Sarah Sorrell

PROPERTY AGENT

Sarah, born in London to a Spanish mother and English father, cherished her summers in Marbella, experiencing its beaches and vibrant social life.

Later, her sales and marketing background led her to permanently settle in Marbella, kickstarting a 20-year career in real estate. With unrivalled local knowledge and an energetic approach, Sarah ensures clients an excellent buying experience.

Fluent in English and Spanish, she excels in everything she puts her mind to, including sports like athletics and running, where she became a 100-meter sprint champion. A resilient fighter, Sarah conquered cancer and now begins her days at the gym, releasing endorphins for a fulfilling day ahead.

Ermira Buja

PROPERTY AGENT

Ermira, originally from Switzerland, embraced a new life in Marbella with her husband in 2021, seeking fresh challenges by the Mediterranean. Drawing from her personal experience, she provides valuable advice to clients in their quest for their dream property.

Ermira thrives in the dynamic world of real estate, dedicating herself wholeheartedly to her work. With a deep passion for the Marbella luxury home market, she forges strong relationships and perseveres until she finds the perfect solution. Prior to joining Homerun Brokers, Ermira spent a year at Luks Marbella, an esteemed luxury lifestyle and consulting firm, specialising in upscale property transactions.

Her earlier career in teaching at renowned Montessori schools in Switzerland instilled values of sensitivity and respect, which she now brings to her work at Homerun. Fluent in French, Albanian, English, and German.





Jessica Hammargren
PROPERTY AGENT

Jessica was born and raised in Stockholm. Before finding her home in this paradise we call Marbella, she spent five years living in Los Angeles, California. She studied Business and Digital Marketing at UCLA. Later, she had marketing related jobs before she developed a further interest in sales.

It's fair to say that her marketing experience has helped her understand her clients and become a natural talent in sales with over 12 years of experience. This is helped by her great attention to detail. There's not much that Jessica misses in the Marbella property world.

Jessica is a friendly, approachable and motivated member of our real estate team. Not only does she help her clients find their dream home, but she also helps them to get to know the amazing Marbella lifestyle.

Cristina Barroso
PROPERTY AGENT

Cristina was born and brought up in Valencia, Spain. However she tells us that from the very first moment she set eyes on Marbella she knew she had found her place to grow and shine – and who can blame her?

Cristina is a passionate property consultant with a global perspective. Enthusiastic about learning new things, she decided to travel the world in search of inspiration and fresh opportunities. She lived in six countries in five years (Malta, Cyprus, England, Rumania, Turkey and Australia). During her travels, Cristina honed her sales and marketing relations skills by working for diverse companies in the luxury, fashion and beauty industries while simultaneously completing her MBA in Business Administration.

Now settled in Marbella, Cristina's dedication to personal growth and her proficiency in sales and marketing make her a valuable asset in the ever-changing world of real estate.



Jason Morgan
PROPERTY AGENT

Born in London and having spent 20 years in the vibrant city of Marbella, this seasoned professional brings a wealth of experience to the world of international real estate asset management.

With an impressive track record spanning 25 years in both countries, he is well-versed in navigating the complexities of the industry. Driven by a desire to provide a high-quality life for his family, which includes two wonderful children, he sought out a brand that aligns with his values and professionalism. After careful consideration and engaging in conversations with various agencies, he found his match with Homerun. Understanding the importance of strong connections and reputation, he recognises the value of being associated with an established brand that shares his commitment to excellence.

With a client and investor-centric mindset, he goes above and beyond to offer a personalised service, ensuring that the journey of purchasing or investing in real estate is not only smooth but also enjoyable. Trust in his expertise and let him guide you on an unforgettable journey towards your perfect property or investment opportunity.



Steff Cuypers
PROPERTY ASSOCIATE

Steff is originally from Belgium and recently moved to Marbella in search of a better quality of life for his family. He loves the idea of his two-year-old enjoying outdoor activities in the sun all year around and who wouldn't?

Steff started his career in sales at the age of 18. He worked at a start-up that is now a renowned company in Belgium. He began as a sales coach, managing over a hundred trainees, and further on was a project manager. Steff's sales career has developed from selling small articles and vehicles to high-end, luxury real estate. He knows how to really understand clients' needs in the buying and selling of property in Marbella.

Steff is a calm and paced team player yet very ambitious and loves a good challenge. He adores helping people grow, whether it's by finding

Homerun Marketing



Jennifer Rocamora HEAD OF MARKETING

Jennifer, a Marbella native of Dutch origin, is a knowledgeable marketing and communications professional with over ten years of experience.

Currently, she holds a pivotal role managing the marketing department at the company. Jennifer’s journey began with her pursuit of a BA Hons degree in Fashion Merchandising Management at the University of Westminster in London. During her time there, she not only honed her skills in marketing at diverse fashion companies such as Selfridges and A&A but also developed a strong fascination for foreign cultures and countries. Eager to expand her horizons, she embarked on a career in Mexico City, where she worked in PR and Communications at Condé Nast.

Jennifer played a vital role in shaping the editorial content of prestigious publications like Vogue and Architectural Digest. In 2018, Jennifer made the decision to return to her hometown of Marbella, bringing with her a wealth of experience and expertise. Jennifer is fluent in Spanish, English and Dutch, she effortlessly bridges the gap between diverse cultures and communicates effectively with a global audience. Combined with her profound understanding of the local Marbella market, Jennifer proves to be an invaluable asset to her team.

Tessa Arts MARKETING COORDINATOR

Tessa, born in Malaga to Dutch parents, has called the Costa del Sol home for most of her life. Joining the Homerun team in 2020, she specialises in digital marketing, encompassing social media, content creation, and digital strategies.

Prior to her venture into the Marbella real estate sector, Tessa pursued her passions for event planning, fashion, and modelling after completing her secondary education in the Netherlands. With experience in London and Barcelona, she has collaborated with top designers, organised eco-friendly weddings across Europe, curated art exhibitions, and participated in numerous fashion shows and photo shoots.

Tessa’s innovative mindset, creative eye and keen interest in global trends ensure Homerun maintains an engaging and up-to-date digital presence. Tessa is fluent in Dutch, Spanish, and English.



Maria Malmström MARKETING ASSISTANT

Maria was born in Sweden, but has split her time between Sweden and Marbella for the last 15 years. Maria is our latest addition to the marketing team where she is taking on the roll as our Marketing Assistant.

Maria recently received her Bachelors Degree in PR, Marketing and Advertising from Edith Cowan University in Perth. This education was part of a collaboration with Berghs School of Communication in Stockholm where she spent the first semester. Prior to that she studied for a year in Santa Barbara, located on the coast of California.

Maria is a creative person who enjoys art and architecture. Side by side with her education, Maria has most recently been working with high-end kitchen appliances. She is excited to put her learnings from university into practice at Homerun Brokes and be a contributor to one of Marbella’s best luxury real estate teams.



Luke Stones CONTENT CREATOR

Luke, hailing from England’s south coast, discovered his passion for film and media fueled by his love for movies and the rise of digital platforms like YouTube.

An adventurous soul, he goes the extra mile to capture the perfect shots and deliver exceptional results for clients. With over 10 years of experience, Luke began by creating short movies with friends, leading to film studies in high school and pursuing digital media in college. Concurrently, Luke competed worldwide as a professional Parkour athlete, leveraging his filmmaking skills to promote his career online and collaborate with renowned brands.

Relocating to Marbella in 2020, he now focuses on producing groundbreaking real estate films for Homerun Brokers, embracing the outdoor lifestyle and embracing new challenges. A perfectionist with a flair for adrenaline, Luke’s memorable moments include arriving on a jet ski with top-of-the-line filming equipment for a shoot on a luxury yacht – our very own James Bond!





Homerun Rentals



Damla Yaraman
RENTAL PROPERTY AGENT

Damla, part of our dedicated Rentals team, brings her positive energy and international background to assist clients in embracing the coveted Mediterranean lifestyle in Marbella.

With roots in Sweden and Turkey, she understands the needs of residents from different countries, effortlessly matching them with luxury rental properties such as villas, townhouses, penthouses, and apartments. Damla embraces the quality of life and perpetual summer in Marbella, perceiving it as a slice of heaven on earth, offering endless beach, mountain, social, and career opportunities.

Damla’s spiritual nature and belief in the rewards of overcoming challenges have shaped her path, including running a successful health and fitness business in Sweden. Now, she finds joy in helping clients discover their dream homes, as home is the most important place in life. Damla is fluent in English, Swedish, and Turkish.

Nejra Eminovic
RENTAL PROPERTY AGENT

Born in Stockholm, Sweden, Nejra brings a rich multicultural background to the table. With Bosnian parents, she has been exposed to diverse influences from a young age, fostering an appreciation for different cultures.

After completing a Master’s degree in Science and Engineering, specialising in design and product realisation, Nejra discovered her passion for improving existing products and analysing market trends. Her keen eye for opportunities and understanding of consumer needs have made her an expert in her field. Seeking a change of scenery, she ventured into the world of rentals in Marbella. Captivated by the region’s charm and beauty, she quickly realised her talent for helping people find their dream holiday homes.

Highly organised and with a deep understanding of the real estate market gained from her experience in construction planning and design, she is the perfect individual to find your dream holiday home. Trust her expertise, organisational skills, and commitment to helping people to make your vacation home dreams a reality.



Homerun Developments



Christopher Fäldt HOMERUN DEVELOPMENTS PARTNER

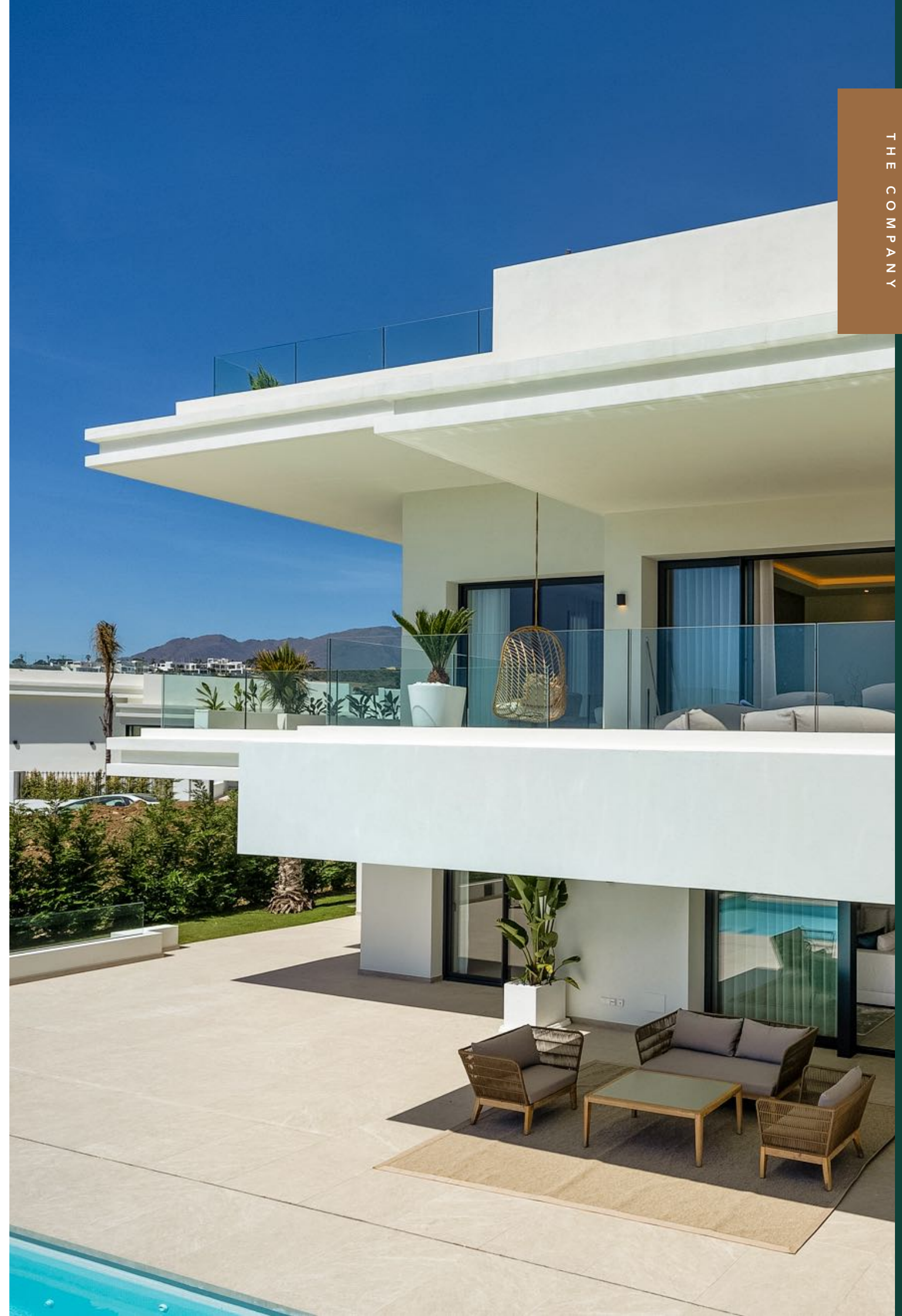
Born in Helsingborg, Sweden, Christopher, an experienced Entrepreneur and Project Manager has a lifelong passion for languages, fluent in Swedish, English, German, Spanish, and more.

This linguistic skill has allowed him to connect with diverse cultures and explore the world. With residences in Germany and Spain, he has successfully completed over 50 projects on the Costa del Sol, spanning construction, import/export, and project management. He has also initiated, acquired, and sold more than 15 companies across various industries. In recent years, he focused on consulting for major construction firms in Sweden, specialising in importing goods from China. Currently, he holds positions as a chairman, board member, and/or partner/investor in over 15 companies, with a project portfolio valued at approximately 100M Euro. With ongoing projects in Sweden and Spain, his journey remains dynamic and full of potential.

Samuel Sanz HOMERUN DEVELOPMENTS PROJECT MANAGER

Samuel's lifelong passion for architecture and luxury real estate began in childhood. He studied architecture at the University of Valladolid and gained valuable experience in companies across Valladolid, Madrid, and Marbella.

With extensive knowledge of international clients and luxury architectural projects, Samuel has excelled as a Project Manager, Designer, and Advisor to foreign investors. His understanding of people's needs stems from years of working diligently. Ambitious and accomplished, Samuel consistently achieves his goals, demonstrating thoroughness and reliability. He possesses a relentless drive, eagerly taking on any project involving driving, building, or refurbishing. As a valuable team asset, his meticulous attention to detail guarantees work of the utmost quality.



A word with

ERIC EBBING

ENTREPRENEUR & CEO OF HOMERUN BROKERS

Eric's entrepreneurial career started at a young age back in Malmö, Sweden. With a passion for music and a keen interest in the hospitality sector, Eric founded "Big Slap", one of Sweden's largest, annual music festivals. Looking to keep challenging his creative mind, he started investing in real estate. In 2017 he decided it was time for a change and moved to Marbella. Whilst continuing his journey in the property development and investment sector, in 2018 he also founded Occo, a Lebanese restaurant and now a Marbella hotspot.

After being involved in the Marbella real estate market for some time, he founded Homerun Brokers in 2020, in the midst of the pandemic. Eric is a sharp and resilient individual who understands the true value of relationships and anticipates opportunity. He swung a real Homerun and can now proudly say he manages one of Marbella's leading luxury real estate agencies.



Villa Aguila sold & now exclusive rental!

BEAUTIFUL EXCLUSIVE LISTING SOLD IN MONTE HALCONES
TO A DIRECT CLIENT FOR €9.000.000 AND NOW EXCLUSIVELY
FOR RENT AT HOMERUN BROKERS



*"The dream is free,
the hustle is sold separately".*



THE COMPANY

Homerun Brokers in the future...

Where is the company going?

I can not be more proud of what we have achieved in just a couple of years since we founded the company. However, it does not stop there, my vision is to continue growing within every department of the company: Sell, buy, rent and developments. We have over fifty fantastic exclusive listings for both for sell and rent, our aim is to double this number by the end of the year and consecutively. We just introduced a new department; Homerun Developments. We are currently working on over ten projects and our goal is to continue searching for new renown Architects and Project Managers to join our in house team. Further more, to continue doubling our sales turnover on a yearly bases as we have been doing and to continue expanding our brand and introduce it to foreign markets.



Teamwork makes the dream work!

What's the key to success at Homerun Brokers?

At the end of the day, a company is based on having a clear vision and people with the right set of skills and tools. Every individual in the team is unique and brings a different set of assets to the company and compliment each other. I don't expect everyone to follow the same rules because they are not the same. Instead, we focus and acknowledge each persons potential and highlight it.

Although we follow a family based work culture, we like to think outside the box, do things differently and stay a step ahead. Of course there is competition but respect is the base of all. All titles are important and every person must have initiative to continue growing. Everyone's opinion is valid, as a leader you must trust your team and take their ideas into account within their field. That's the only way to keep them motivated and keep growing as a company.

How does the company differentiate itself in the market?

Authenticity. We passionately live and breathe what we offer. That's why it's so important to carefully handpick every team member in the company. Most people move to Marbella in search for a better quality of life and there

is no more organic way to advertise our services than by showing our own lifestyle.

The properties we offer are similar to the ones we live in, the surrounding activities we show and recommend are actually our own after work hobbies. Our clients are similar minded people, therefore, creating content to brand our company comes so naturally to us - with great attention to detail, expertise and quality of course. That's how we created a unique brand identity.

What is the main challenge for Marbella real estate market right now?

The biggest issue at the moment is supply. While the demand has been so high, there are only a few new developments left that justify their price. The good news is, that there is new construction under way - the number of new building permits in the province went up 12% last year - although this will take time to be ready for the market. As a result, prices have gone up significantly. A two-million euro property is now three million euros. Clients may need to raise their budgets in order to buy a decent property in Marbella.



“The aim is to create a lifestyle you fall in love with, and make a living from it.”

- ERIC EBBING

Homerun Brokers

At Homerun Brokers we believe that if you want to achieve your goals fast, go alone. If you want to get far, work together.

Since we launched, we have set up many partnerships in key, strategic areas; from luxury lifestyle service providers to real estate agencies in other countries with similar profiles. If you think we are a match and you would like to work together with us, get in touch!



Villas

YOUR JOURNEY TO A BETTER LIFE

VILLA OLIVIA
LOS FLAMINGOS, BENAHAVIS
6 BEDS | 6 BATHS | 1600 M2 PLOT | 1466 M2 BUILT | 391 M2 TERRACE
REF: HRB-00072P | 9.950.000 €

HOMERUN BROKERS VILLAS





Majestic retreat Discover the Opulence of Villa Olivia

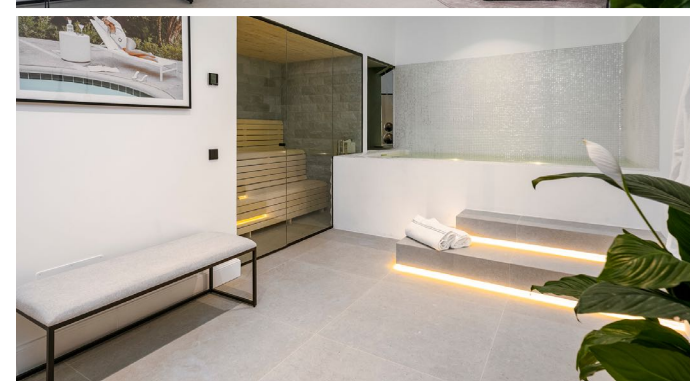
LOS FLAMINGOS, BENAHAVIS | € 9.950.000

Welcome to Villa Olivia, a home that breathes elegance and sophistication.

This magnificent 1.466 m2 mansion in Los Flamingos embodies the perfect fusion of classical charm and contemporary luxury. Step inside and discover 6 bedrooms, 6 bathrooms, several pools, a home cinema, spa, gym, and a host of exceptional features.

Indulge in breathtaking sea views, bask in the allure of the infinity pool, and revel in the lavish amenities, including a wine cellar and rooftop terrace. Willa Olivia offers an unmatched Mediterranean lifestyle experience, where every moment is defined by luxury, comfort, and sophistication.

Embrace the essence of luxurious living and make Villa Olivia your exquisite sanctuary in the prestigious enclave of Los Flamingos.





Exclusive new development.

LA RESINA 6 | ESTEPONA | REF: HRB-00059P
€ 2.300.000 - € 2.950.000

This spectacular 6 villa development in La Resina Golf, Estepona is situated on an elevated plot with stunning panoramic sea and mountain views and qualities of pure luxury. Each of the luxurious contemporary villas has approximately 1.100 sqm and from 4 to 7 bedrooms. The combination of the open plan kitchen and sitting room with big sliding window doors creates a bright and airy living space.

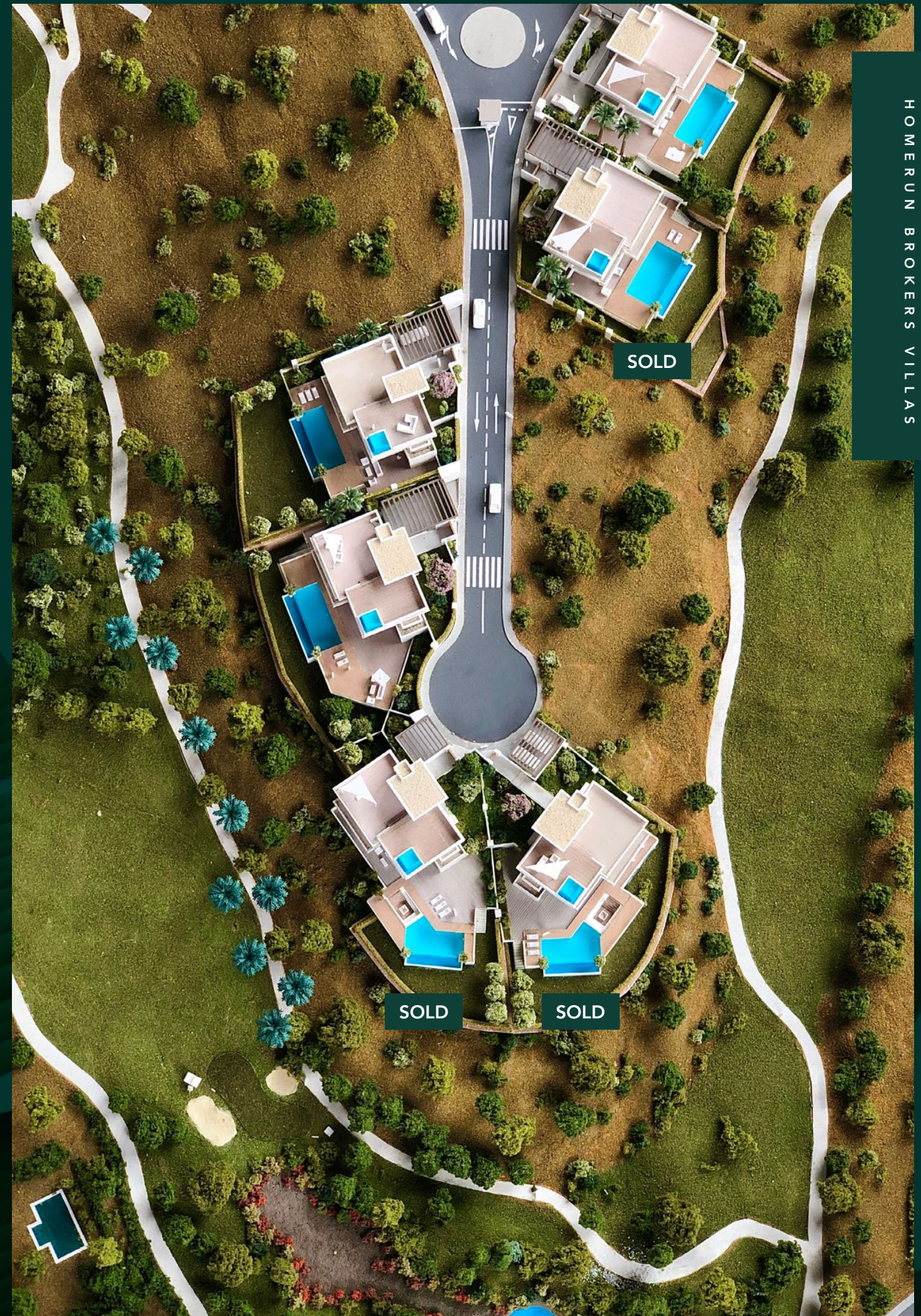
Welcoming exteriors include a large terrace deck with a salt water infinity pool, a manicured garden, a cosy lounge area and dining space, perfect for al fresco dining. The properties include 2 parking spaces and a large storage space in the basement.

Optional features include outdoor kitchen, cinema, a fully equipped gym, an elevator, a wine cellar as well as a full domotic system and much more.

OPTIONAL:

FULL ALARM SYSTEM
GAGGENAU & MIELE KITCHEN
TOP TERRACE
POOL COVER
BBQ

INTEGRATED SOUND SYSTEM
PERGOLA AT CAR PARKINGROOF
CAR CHARGER
JACUZZI



02 | Marbella Lifestyle

*"You only live once, but if you
do it right, once is enough."*

MAE WEST

Hotels

Where to **stay**



Boho Club

GOLDEN MILE

Boho Club is a unique and distinctive boutique resort, designed to appeal to discerning travellers looking for a vibrant and luxurious setting for their stay.

Décor, food and atmosphere are perfectly combined to provide an exceptional experience.

@bohoclubmarbella

**Bulevar Principe Alfonso Von Hohenlohe,
S/ N, 29602 Marbella, Málaga**



Villa Padierna

CANCELADA

Immerse yourself in the classical style of Anantara Villa Padierna Palace Resort. The hotel is an elegant sanctuary surrounded by three golf courses, a tranquil lake, luxurious spa, Roman amphitheatre and more than 1,200 original works of art.

@anantaramarbella

**Urb. Los Flamingos Golf, Carr. de Cádiz,
Km. 166, 29679 Marbella, Málaga**





Puente Romano Resort

GOLDEN MILE

Marbella's most sought-after beach resort, Puente Romano offers a white-washed village atmosphere where you can indulge yourself in a world-class spa and wellness facilities.

Enjoy the open-air courtyard - perfect for cocktails and catch ups, botanical gardens, renowned tennis courts and a choice of 14 different restaurants.

Puente Romano also offers its own exclusive members' club, including access to their gym, restaurant discounts and many more benefits

@puenteromanoresort

**Bulevar Principe Alfonso Von Hohenlohe,
S/ N, 29602 Marbella, Málaga**

Marbella Club Resort

GOLDEN MILE

Discover a luxury beach resort located in Marbella's most premium location on the Golden Mile on the Mediterranean coast.

One of the most glamorous hotels in Spain founded in the 1950s by Prince Alfonso von Hohenlohe, who wanted to share Marbella's unique climate and laid back life with fellow members of the international jet set. A traditional Andalusian unspoiled refuge that has seduced visiting royalty, sporting personalities, actors, musicians, heads of state, and high-flying aristocrats.

The resort offers a Thalassa spa and fitness center, a Dave Thomas-designed golf course, an equestrian centre, and nine bars and restaurants. A true gem inspired by the profound benefits of the Mediterranean lifestyle.

@marbellaclubh

**Bulevar Principe Alfonso Von Hohenlohe,
S/ N, 29602 Marbella, Málaga**



La Fonda Heritage

MARBELLA OLD TOWN

Situated in Marbella's old town, is more than a luxury hotel—it's a historical gem with over five centuries of stories. Blending past and present, this sophisticated sanctuary boasts original architectural features, modern design, and lush gardens. As the first Relais & Châteaux in Andalusia, it offers exquisite personalised gastronomy and incredible views of Marbella. Meticulously restored, it's a glamorous oasis where guests can enjoy modern comfort amidst the charm of Andalusian heritage. Highly recommended for a unique stay.

Plaza del Santo Cristo 9, Marbella

@la fonda heritage hotel

**Plaza del Santo Cristo 9
29601 Marbella, Málaga**

Food

Our favourite places

Healthy choices



Paisana

NUEVA ANDALUCÍA

For all coffee lovers, we recommend Paisana. Not only are they known for having the best coffee in town, but their passion for food and wellbeing is translated into the dishes. The atmosphere is chilled, inspired by the natural design, and the stunning terrace has a gorgeous view to La Concha mountain and the coast. With its easy access, it is also very family-friendly.

Homerun tip: Don't miss their Sunday brunch. Get together with friends and join the DJ playing good beats in the sun with the most fantastic view over the coast. Heaven!

@paisanamarbella

Keto Royale

SAN PEDRO ALCÁNTARA

If you are passionate about taking care of your health, but don't want to miss out on your favourite dishes, Keto Royale is the place to be. This daytime restaurant is 100% sugar and gluten free, serving everything from smaller keto treats to the perfect breakfast or lunch. It is the ideal little pick-me-up or after school treat for your kids.

@ketoroyalekafe



Hustle N' Flow

THE GOLDEN MILE

To make healthier eating more enjoyable in every way, we love to pop by the new Hustle & Flow on The Golden Mile for their organic smoothie bowls in the morning or for their 'create your own salad' concept. They source locally wherever possible and offer an extensive and visually stunning variety of dishes, mostly vegetarian.

@hustlenfloweatery



Vibes by the Beach

Playa Padre

MARBELLA EAST

Start your day by relaxing at one of the coolest beach clubs around, Playa Padre. The space has been designed to make you feel at ease yet inspire you with the bohemian vibe. Enjoy some of their exotic signature cocktails and get a taste of their great cuisine with a Mexican twist. As the midday sun slowly sinks lower, the atmosphere changes to a boho party, with Europe's best DJs playing a great selection of organic deep house and melodic techno music.

Homerun tip: Playa Padre's most popular day is their 'Boho Sundays', a unique concept on the coast that will have you up dancing all evening - an unforgettable experience!

@playapadre



El Ancla

SAN PEDRO ALCÁNTARA

El Ancla restaurant is on the water's edge in San Pedro and designed in such a way that you feel as if you're on a boat. This restaurant's menu offers high-quality Mediterranean classics and the best seafood in the area. It's perfect for a tranquil family lunch with its mix of lively buzz and peaceful sounds from the waves in the background. This is the best restaurant we know for delicious 'pescado a la sal', typical Spanish salt-baked fish.

Homerun tip: If you want to get out of Marbella and try something NEW, try the group's new restaurant Ancla Sea Bridge in Estepona.

@anclaseabridge



FOOD

Trocadero Arena

MARBELLA EAST

Heading in the opposite direction from Marbella, you'll find a wholly different style at fabulous Trocadero Arena. Here you'll experience pure Mediterranean magic with an essence of tropical Africa. Trocadero Arena is at Río Real, one of the best beaches of the coast, and is perfect for a Sunday lunch with the family, although don't miss out on the stunning nighttime atmosphere at this restaurant as well.

Homerun tip: After lunch, you just have to move over to the Zanzibar beach bar right in front of the restaurant. We love this spot for the best sunset views. At weekends, the night ends with amazing live music.

@trocadero_arena



La Milla

THE GOLDEN MILE

If you're looking for a beach restaurant right on The Golden Mile with unbeatable views of the Mediterranean, you need to try out La Milla. La Milla offers a menu based on fresh and local produce combined with a modern twist that breaks the stereotype of the usual beach restaurants. A bright and sophisticated atmosphere.

@lamillamarbella



La Plage Casanis

MARBELLA EAST

This is one of our favourite recommendations! It offers a brilliant Mediterranean fusion menu as well as a great vibe and entertainment. It is common in the south of Spain to linger having drinks at your table after you have finished lunch, and this is the perfect place to do so, as they have some of the best cocktails in town and you will not want to leave once the DJ starts to play.

Homerun tip: You must try the steak tartare; they are famous for it.

@la_plage_casanis



Nosso Beach Club

MARBELLA EAST

Marbella's ultimate 'day-on-the-beach' experience. You can either enjoy a long lunch in the restaurant or by your sun bed with the sand between your toes. This trendy beach club has channelled the perfect combination of the world's top hotspots when it comes to decor and food: It's Mykonos, Ibiza and Tulum all in one place!

@nossomarbella

Where to Dine & Wine

Nota Blu

THE GOLDEN MILE

New Brasserie is not just a restaurant or a venue, but an emblematic place with a long history in Marbella, La Meridiana. At Nota Blu New Brasserie, they seek harmony between tradition and avant-garde. It is a place where simplicity and sophistication coexist in every corner of the restaurant, from the menus, cuisine, architecture, decoration, art, music, atmosphere and the friendliness of their staff.

@notablumarbella

Leña, Dani García

PUENTE ROMANO, GOLDEN MILE

Leña is a steakhouse offering diners an irresistible combination: Dani García's skill balanced with honest respect for the produce. It serves a menu focused both on the raw ingredient and how it cooks on the grill and the chef's personal style and international experience.

@lenadanigarcia



FOOD



Coya

PUENTE ROMANO, GOLDEN MILE

Taking guests on an immersive journey for the senses, COYA Marbella prides itself on its innovative menus which fuses traditional Peruvian dishes with Japanese, Chinese and Spanish cooking techniques. Showcasing complexity and intensity in its flavours, yet simplicity in its execution and presentation. Drawing inspiration from the oldest bars in Lima, the COYA Marbella Pisco Bar provides a luxurious and zestful setting for any occasion.

@coyamarbella

Takumi

MARBELLA TOWN

If you are a sushi lover you cannot miss out on this place. A hidden gem in the centre of Marbella, it has simple decor yet the best sushi and Japanese cuisine in town. For the full experience, make sure to sit at the sushi bar where you get to watch the chefs at work.

Our favourite: the butter fish nigiri with truffle. You're sure to want to come again!

@takumirestaurante



OCCO MARBELLA

Your favourite dinner club



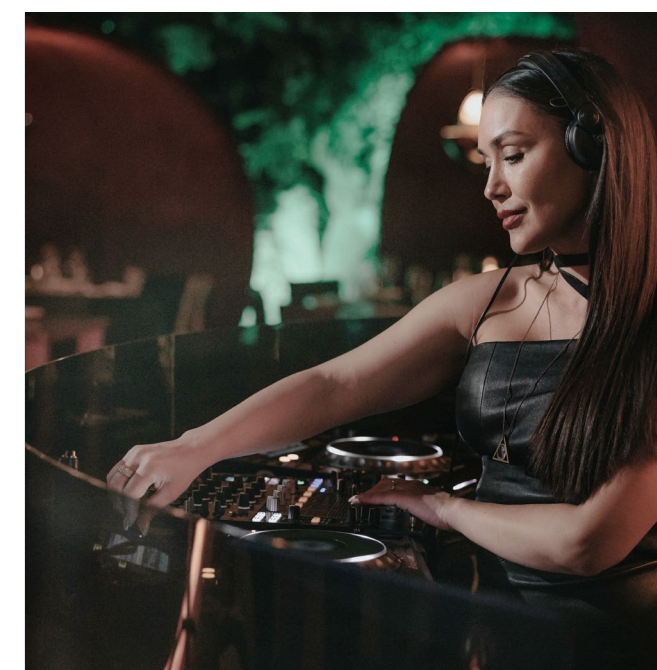
Occo Marbella

NUEVA ANDALUCIA

Based in the heart of Marbella, OCCO has become one of the most sought after Dinner Club experiences on the Costa del Sol. A Lebanese cuisine restaurant that will enchant you with a magical atmosphere, personal service and unique entertainment! The story of the OCCO brand started back in 2012 with our flagship restaurant in Malmö, Sweden. After its great and continued success, our founders expanded and developed the brand further to bring our special dinner club concept right here to Southern Spain - and so was born in 2018, OCCO Marbella.

At OCCO Marbella, you will enjoy classic Lebanese cuisine consisting of a wide variety of hot and cold mezzeh, prepared daily, with the freshest ingredients. In Lebanon it's customary to share. Therefore, we have created the perfect combination of menu options and dishes designed for you to do just that, whilst bringing you a true, authentic and warming touch of Beirut!

@occomarbella



Calendar

Twelve months never seem quite enough

2023

Jan

THE THREE KINGS

According to Spanish tradition, families celebrate Día de Reyes on the 6th January and there's a street parade in Marbella centre the evening before, marking the three kings' arrival. As the kings pass by on their floats, they throw out sweets that rain down on the spectators gathered to watch their grand entry into town.

Feb

SKIING MONTH

Like in most of Europe, kids get up to two weeks of holidays in February. With the Sierra Nevada mountains so close, it is perfect to spend these weeks skiing under the sun and relaxing on the bar terraces alongside the slopes.

Mar

WEEKEND ROADTRIPS

Summer jitters start early this month, as the temperature increases and the trees burst into bloom. This is the ideal time to visit places like Malaga and Ronda. Wander among the Andalusian architecture and try out the restaurants offering delicious Mediterranean produce with olive oil and wine.

Apr

ANDALUSIAN EASTER

A great time to go for a walk in the old town of Marbella and discover its charming narrow streets. In April the orange trees fill the area with a beautiful aroma. Visit a local cafe, perhaps on Plaza de los Naranjos, and enjoy a typical breakfast among the blossom. Don't forget to order Churros con Chocolate. A real tradition!

May

TERRACES OPEN

The weather in Marbella is fantastic all year around, but May has the ideal temperature to linger outside on the terraces and beach restaurants known as 'chiringuitos'. This month is a perfect apéritif ahead of high season swinging into life.

Jun

SAN JUAN FIRE NIGHT

This is a beautiful annual Spanish tradition which grew from a beachside fishermen's festival. It is customary to write all the things you want to get rid of in your life and burn them in one of the many beach bonfires that are set up. Oh! Don't forget to wet your feet in the sea at midnight, it brings good luck.

SAN BERNABE FAIR

At this time every year, Marbella's annual fair takes over the streets with a blast of colour, flamenco and great food.

Jul

STARLITE FESTIVAL

Every year we have the pleasure of seeing some of the best singers in the world live in Marbella. Just to mention a few: Andrea Bocelli, Julio Iglesias, John Legend and great tributes to stars such as Queen or Michael Jackson.

SUMMER NIGHTS

The amazing climate encourages people to hang out late into the night on terraces or beautiful patios, such as those at Puente Romano and its wide variety of restaurants.

Aug

PEAK TIME

This is considered high season in Marbella, the time when there is a boom in visitor numbers and the temperatures reach their peak. Although the amount of people around may seem quite full on, it is a great time for nightlife and to enjoy outdoor activities.

Sep

HIKES AND WELLBEING

As the weather is still very pleasant, yet not as warm as previous months, September is known as a time to slow down and recover from the busy summer holidays and focus on your wellbeing. The mellow, end-of-summer temperature is perfect for enjoying a hike in the country without breaking into too much of a sweat!

Oct

HALLOWEEN CELEBRATIONS

Because Marbella is so international, it has really adopted the American style of celebrating the day of the dead. To dress up is a must and almost every restaurant and bar transforms their premises into a fun haunted house.

Nov

WINE AND DINE

Although that 'Christmas is coming' feeling doesn't quite reach Marbella as the sun is still shining, this is a month dedicated to friends and family. You will start to note a chill in the air and it's the perfect time for indoor dinners and drinks with people you care about.

Dec

CHRISTMAS AND NEW YEAR

Marbella is known for being a fun destination to celebrate important dates. Christmas is traditionally spent at home, however there are plenty of enjoyable and stylish gala dinners with all sorts of entertainment designed to impress.

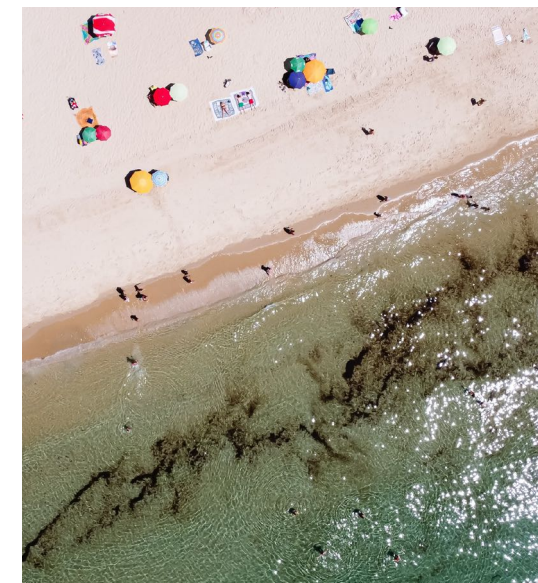
SUMMER

12 hours in Tarifa

This little oceanside town, quiet for most of the year, comes to life in the summer when its narrow, twisting streets are filled with surfers and beach lovers. Tarifa has a very cool, laid-back vibe and is famous for its casual nightlife and dining. Close by is the bustling port of Barbate where some of the most mouth-watering tuna you'll ever taste is brought ashore. Be sure to try the bluefin tuna fished with the ancient and sustainable Almadraba technique when you visit the area.

MORNING

Enjoy the breakfast buzz at **Café Azul**, near the Puerta de Jerez. Stroll around the old town and check out the cute local boutiques, stopping to see the exotic views from the town walls across to nearby Morocco. Soon it will be time for tapas!



AFTERNOON

If you like sports, Tarifa is known for windsurfing, especially on **Valdevaqueros beach** – you must stop for a chilled drink at popular beachside **Tumbao**.

Tarifa boasts long sandy beaches so you will definitely enjoy a day topping up your tan here – or why not hop in the car and hunt out the paths to the more secluded coves for extra privacy – most can only be reached on foot. The enormous sand dunes of **Punta Paloma** are unmissable. One of our favourite lunch spots is **Bibo Beach House** from chef Dani García, famed for his Michelin-starred talents.

For something different, if you prefer to be surrounded by beautiful mountain scenery, our top recommendation is **La Garganta** restaurant: a 30-minute drive inland you will find this charming stone house offering a homemade gastronomic experience. You'll get an eight-course meal including drinks for an unbeatable price. If you are lucky, the neighbour's horses and donkey that roam nearby will make their way over to greet you once they smell the food.

SUNSET

Tarifa embraces the Atlantic Ocean and this makes for some jaw-dropping sunsets – and where better to see one than on the beach. One of our favourite spots for this is **Carbones 13** beach bar, just on the edge of town. It's perfect for drinks as well as a bite or even dinner.

NIGHTTIME

Tarifa is quite a small place, so for the best atmosphere we recommend you book a restaurant for dinner in the old town. Our suggestions are **Silos 19**, complete with a beautiful rooftop terrace for pre-dinner drinks, or **La Favela**. Make sure to reserve a table in advance! Places are limited, especially in high season.



Experience the area like we do

At Homerun Brokers we are always on the lookout for new experiences and activities that are easy to reach from Marbella. Here are some of our favourites in and around our home base for every season of the year which we love to share with our friends and families. With this amazing combination of excellent climate, sea and mountains on your doorstep, how could you fail to have a good time?

SUMMER

SPRING

A weekend getaway to Ronda

Ronda is only about 1 hour from Marbella, yet this stunningly situated town, set high in the mountains, is a complete change of scene.

Built around its famous bridge over the Tajo river gorge which was completed in 1793, the town's views over the countryside are breathtaking, and when paired with the local wines and incredible cuisine, the whole experience is unforgettable. Here are some of our favourite activities and adventures in and around Ronda to give your weekend that extra-special touch.

LA ORGANIC CORTIJO & OLIVE GROVE TOUR

Not only can you book a guided tour through the picturesque farmland to learn about olive cultivation and enjoy an oil tasting, but you can also stay overnight at this luxury cortijo. The accommodation at Cortijo LA Organic is designed with real attention to detail, offering the visitor every comfort while soaking in the surrounding olive trees, vineyards and lavender with views of the Serranía de Ronda. Philippe Starck, one of the world's most influential creators, designers and architects, has added special touches throughout the hotel and olive grove.

www.laorganic.es

LUXURIOUS ECO-RETREAT AT FINCA LA DONAIRA

Those who need a break from the hustle and bustle should, without a doubt, spend a weekend at Finca La Donaira. It's a magical eco-retreat of discreet luxury complete with organic farm and equestrian centre on the top of the Serranía de Ronda mountains. The Finca offers accommodation in just nine individually designed rooms. We enjoy its top-notch service, state-of-the-art facilities including a spa and an infinite list of tailor-made activities including horse riding and wellness.

www.ladonaira.com



HORSE RIDING AT THE PADDOCK PARADISE

This is not your typical horse-riding experience. Paddock Paradise is an organisation that specialises in all aspects of what they term 'equine naturalisation'. Their mission is to promote a more natural lifestyle for horses and contribute to the welfare of these animals worldwide. Instructors Delphine and Fernando will teach you how to interact and connect with horses before going on a peaceful ride out into the forest with you.

[@PaddockParadiseRonda](https://www.instagram.com/PaddockParadiseRonda)

WINE TASTING AT SAMSARA WINES

Are you a wine lover? Then we definitely recommend visiting Samsara Winery right next to Ronda town. A 1.5-hour visit includes a tour of the vineyard plus organic olive oil and wine tasting accompanied by the best quality produce from the area. Be inspired by the philosophy of the owners while taking in the impressive scenery with the backdrop of the historic gorge and bridge.

www.samsarawines.com





WINTER

12 hours in Sierra Nevada

Sierra Nevada is a knockout place to get a full dose of winter sports action. It is an easy drive away from the eternal sunshine in Marbella, so you really can ski in the morning and be on the beach by sunset!

GET UP EARLY!

As Sierra Nevada is just a two-hour car journey from Marbella, it feels so cool to go skiing or boarding for the day before heading back home. Lifts open early so we recommend heading off from home very early and you are sure to have the first part of the day on the slopes almost to yourself. Parking is easy and there are plenty of equipment rental shops on hand if you haven't got all your own gear with you.

LUNCH BREAK

The Lodge is Sierra Nevada's most prestigious hotel, owned by the legendary Puente Romano Resort in Marbella. You don't need to stay here in order to have lunch on their beautiful terrace with the backdrop of the snowy peaks. The best part is you can ski right in as the terrace faces the slope. Once you have recharged your batteries in style, just snap on the skis again and carry on downhill. So neat.



APRÉS-SKI

Our all-time favourite après ski spot is **Crescendo**. This an atmospheric lounge bar that has been there for decades. There is no better place for a rich hot chocolate or spicy mulled wine next to an open fire.

If you decide to extend your stay and fancy a nice dinner, we recommend a super restaurant in the centre called **La Fondue de Noa**. A fun and cosy experience, where you dip your choice of food in a shared pot of melted cheese and cook your own meat.

Accommodation: The Lodge.



AUTUMN

12 hours in Malaga

Malaga is the closest major cultural hub to Marbella and is always buzzing with a great atmosphere. Beautifully located by the Mediterranean, it is a historic port city and home to many interesting museums. The birthplace of Picasso is also a fantastic place to shop and enjoy southern Spanish cuisine.

CHURROS FOR BREAKFAST

Go for breakfast in the historic old town. This is the moment to try churros – sweet doughy sticks dipped in hot chocolate – in **Café Aranda** – an iconic bar in the city and thronging with local ‘malagueños’. It is close to the main market, so don’t forget to wander through afterwards and let your senses soak in the smells, tastes and sounds of the Mediterranean. For a shopping spurt with style, stroll the length of elegant **Calle Larios**. There’s time before lunch for a museum or art gallery and you have many to choose from. **The Picasso Museum** is a small but interesting collection, while we think the **Carmen Thyssen Museum** takes an unexpected and fascinating look at top nineteenth-century Spanish art.

SPANISH LUNCH

A laid-back Spanish lunch could be at any of the friendly beach restaurants lining the Paseo Marítimo eastwards from the La Malagueta to the **Pedregalejo old fishing district**. We urge you to try the typical local sardine ‘espetos’ (skewers grilled on a wood barbecue). Try **Los Espigones restaurant** for the real deal.



SUNSET & COCKTAILS

On your way back to Malaga centre, make sure to stop at the period **El Balneario** restaurant and bar at Baños del Carmen to watch the sunset with a cocktail. Or stroll the quaysides, shops and restaurants of the very fashionable port at **Muelle Uno** as the sky starts to glow fiery red.

DINNER TIME

Those in the know in Malaga head to one of the several rooftop bars on some of the city centre buildings. For a predinner drink, try the one at the **Room Mate Valeria hotel**. A good choice for dinner is Restaurante **Palocortado**, close to the ornate Baroque façade of Malaga’s cathedral, which is spectacularly floodlit at night.

ALL YEAR ROUND

12 hours in Marbella

GOOD MORNING

We always like to start the day with some physical activity. Our favourite place to keep fit is the I/O Club, a brand-new luxury health club located in San Pedro and just a stone's throw from the beach. I/O offers state-of-the-art gym equipment, indoor and outdoor training spaces, exclusive fitness classes and multipurpose areas.

BRUNCH

As breakfast is often skipped and lunch in Spain is usually late, we take brunch very seriously, especially as it is the perfect moment to have those late-morning work meetings. At Homerun Brokers we like to keep it healthy - two of our favourite choices, as previously mentioned, are **Paisana** and **Hustle & Flow**. If you drop in on the latter, be sure to order their Morning Glory.



EVENING WALK

Go for a power walk on the beachfront.

You can comfortably walk all the way from Marbella Old Town to San Pedro beach. As the sun sets, you will see the most beautiful combination of pinks in the sky.

NIGHTLIFE

Think Marbella, think cosmopolitan lifestyle. There is a huge variety of bars, lounges and restaurants to choose from. From the traditional tastes of the old town to sophisticated international venues with leading-edge cuisine, we think Marbella has all you could ever want to get your palate racing. From the old town in Marbella, to international cuisines etc.



PLACES & ACTIVITIES



AFTERNOON ACTIVITIES

1. Make waves from Puerto Banús

As it is sunny 325 days a year in Marbella, going out on a boat is one of our most popular pastimes, especially from March to September. At Homerun Brokers we have partnered with **Agapi Boat Club** in stylish Puerto Banús to offer you a great solution. Want to feel like you own a boat but don't want to deal with the extra stress? This company offers you the chance to take out a membership which includes setting sail a good number of times a year from the iconic quayside of Puerto Banús in a choice of gorgeous boats. Contact us if you want to find out more!

2. Tee off on the Costa del Golf

Marbella is one of the best places in the world to play a round. There's some 70 courses along the Costa del Sol, from seaside clubs from the world's best designers to hillside fairways alongside top international resorts. At Homerun Brokers we like to get together on **Los Naranjos Golf Club**. This iconic and very friendly Marbella course is championship standard and has recently had a refurbishment. Oh, and it is about 50 metres from our offices - what's not to like about living and working in Marbella?

3. Padel

Playing padel tennis is a great way to let off steam and it is so popular here in Spain that you're never much further than a strong forehand shot away from a court. Anyone can have fun playing - try some coaching with Beyond Padel at **Nueva Alcántara Club**, San Pedro Alcántara.





A unique dinner

GOURMET DINNER & WINE PAIRING



We deeply understand the significance of relationships and hence place immense importance on fostering them. Recognising this value, we take great pride in treating our esteemed clients and partners to exclusive experiences crafted in collaboration with exceptional local professionals.

On a captivating evening, at Villa El Águila, a property we once exclusively sold but now offer for rental, we were privileged to indulge in a remarkable gastronomic affair. Chef Benjamin Bourasseau and Sommelier Audrey Kaczorek orchestrated an enchanting symphony of flavours, captivating our senses with a gourmet dinner of unparalleled excellence, all within an exquisite setting.

We invite you to embark on this culinary odyssey, where the boundaries of taste and imagination are pushed beyond their limits. Discover firsthand the transformative power of exceptional food and wine that will take your guests breath away.



Benjamin Bourasseau @gourmetmarbella
Audrey Kaczorek @wineandmepwsitium



THERE IS ALWAYS TIME TO
enjoy by the sea!

Marbella, meaning "beautiful sea," is the idyllic Mediterranean destination to indulge in the joys of renting a yacht and embracing a day at sea. As you venture forth, the stunning coastline unveils a picturesque vista, adorned with majestic mountains that create a captivating backdrop. Immerse yourself in the enchanting allure of Marbella, where the harmonious convergence of sun, sea, and breathtaking landscapes promises an extraordinary experience, leaving you with cherished memories of this remarkable coastal haven.



THE CONCEPT STORE

Ballroom Blitzz

EXPERIENCES

Indulge yourself in a one-of-a-kind concept store, where an exquisite collection of carefully curated pieces awaits. From fashion to furniture, beauty to niche services, discover a treasure trove of unique finds that will elevate your style and make a statement.

Avenida Mediterráneo local 5 29670
San Pedro de Alcántara, Spain

Tuesday - Saturday 10:00 to 18:00
@ballroomblitzz

LOS NARANJOS GOLF CLUB, NUEVA ANDALUCIA

The most important shot in golf is the next one!



Some call this part of the coast “La Costa del Golf” due to its immense number of golf courses. This part of Spain’s southern coast is home to over 70 golf courses including some of the top in Europe.

Our office is based in the heart of Marbella’s golf valley in Los Naranjos Golf Club, with fantastic club houses offering a way to relax and socialise after a day on the course.

When you enter Los Naranjos Golf Club, you notice that special and welcoming atmosphere the club exudes. The restaurant and its spectacular terrace is a natural meeting point. This is where the members and guests reunite; enjoy lovely food and good company. The golf course, a master piece designed by Robert Trent Jones Sr. has been crucial in the preparation of many professional golf players and is considered to be one of the best courses in Spain.

Los Naranjos Golf Club does not only represent a superior golf course but also the social events it hosts for its members and guests. As a member you will be part of an international Club with a delightful atmosphere and social commitment.

Playing golf in Marbella really does offer the ultimate lifestyle.

Master the game!

BEYOND PADEL COLLABORATION

At Homerun Brokers, we embrace the spirit of collaboration by partnering with esteemed companies in Marbella. It is with great delight that we announce our collaboration with Beyond Padel, an esteemed academy boasting highly skilled Padel coaches. Their influence extends to some of Spain's most prestigious Padel courts, as well as exclusive private villas equipped with Padel facilities.

The rise of Padel in Marbella has been nothing short of remarkable, captivating the hearts of our entire team as a cherished pastime. Furthermore, indulging in this sport offers a splendid opportunity to relish the radiant sunshine while fostering camaraderie. As the demand for Padel surges, an increasing number of luxurious villas are incorporating their very own Padel courts, exemplifying the growing popularity of this engaging pursuit.

EXPERIENCES





MARBELLA THE PLACE FOR

Health & wellness!

Health and wellness go hand in hand with life in Marbella. This 'city by the sea' is a place to seamlessly connect physical wellbeing with a privileged lifestyle. With over 300 days of sunshine a year, energy levels are always at a peak here and it's a thrill to do your favourite sporting activity outdoors or indoors in good company.

Of course, when people think Costa del Sol, they think sandy beaches. But beach fitness is just a small part of it. What strikes a newcomer to Marbella is the sheer diversity of physical health and fitness options that would be the envy of larger cosmopolitan cities.

What's not to like about training in Marbella? We're a can-do kind of place, so get out there and enjoy the great outdoors and nature and soak up the vitamin D. Marbella offers activities and fitness for all kind of ages and levels. There is something for everyone. We at Homerun Brokers practice what we preach: everyone on our team came here to Marbella in part to connect to a healthier lifestyle and be good to ourselves.

And one of our most inspiring and motivating destinations for fitness is the I/O health club at NAC Nueva Alcantara Club, close to the beach in San Pedro. Here they have really succeeded in bringing indoors all Marbella's positive natural energy. All of us go here weekly with our different goals and abilities. IO - Input/output, you get out what you put in.

You will find everything from a full-equipment gym to classes, large indoor and outdoor spaces and functional zones to get you moving and fitter. The I/O crew are well trained and professional, delivering personal training if you need a one-to-one boost or group fitness classes. You're always in good hands so you can focus on pursuing your goals with confidence around elegant energy.

One of the things we like about the I/O is that it's an exclusive members' only club, so it's a safe space where you can relax and really focus on your personal wellness and fitness. And this sense of relaxation and focus is enhanced by the I/O's amazing interior design that really brings nature indoors. Unlike the harshly lit and stark boxes of many other gyms, at the I/O the design is remarkable for its soothing yet invigorating spirit. We love the feeling on entering the club of restoring both body and soul with energy, calm and inspiration to successfully make it through our workout.



EXPERIENCES



Nothing can stop us, we are all the way up!

EASY? ABSOLUTELY NOT!

But who likes easy anyway? What is more gratifying than what comes after a good fight?

The struggle is part of the journey. We started Homerun Brokers right in the midst of a pandemic, but life becomes easier when you learn to accept the circumstances and make the best of the situation.

We saw an opportunity, and we went for it.

Instead of worrying about what we cannot control, we shift our energy towards what we can create.

Our next stop? **The top!**



03 | Good to Know

RUN LIKE CLOCKWORK

Use these valuable, first-hand insights on the following pages to turn your move to Marbella into your own perfect home run. Put our team's expert knowledge to work for you, helping you narrow down your search based on your lifestyle goals and priorities.



Marbella wasn't built in a day

THE HISTORY BEHIND OUR BEAUTIFUL HOMETOWN

The chic Marbella lifestyle is something that may appear effortless to the newcomer, but, in reality, it has a unique history behind it going back thousands of years - just going to show that 'Rome wasn't built in a day'. The Romans and the Phoenicians had a widespread presence in Andalucía. At Guadalmina, in Marbella, the ruins of the Roman baths are clear evidence of that. A burial ground discovered nearby also proves that the area has been continuously settled for a long time. During the period of Arabic-speaking Moorish rule, the town's name was pronounced 'Marbal-la', and during the 10th century a castle was built which included multiple watchtowers to protect the settlement. The Moorish community surrendered to Christian troops in 1485.



During the 17th century, the growth of sugar cane increased in the area and there was a fort - San Luis fort - where today you'll find the well-known Hotel El Fuerte.

In the 19th century, a model agricultural settlement was set up growing into what is nowadays modern San Pedro Alcántara.

It was only in the 20th century that the first hotels appeared in Marbella. The likes of the Hotel Comercial (1918) and Hotel Miramar (1934) quickly became some of the favourite places for business and pleasure of many unique personalities. José Banús was one of those; a personal friend of General Franco and one of those responsible for the later development of luxurious Puerto Banús.

During the Spanish Civil War, Marbella suffered greatly and buildings were destroyed. At the end of the Second World War, Marbella was still a small town with just 900 inhabitants. In 1946 the Marquis of Ivanrey, Ricardo Soriano, and his nephew, German Prince Maximilian von Hohenlohe, visited Marbella and instantly fell in love with the backdrop of La Concha Mountain. The following year, Maximilian sent his son, Alfonso, to purchase substantial land close to it. Shortly afterwards, he built a house for his family and offered neighbouring plots to his famous friends from the Rothschild and Thyssen families. These were the first steps towards today's world-famous Marbella Club.

Alfonso had previously studied agriculture in the US yet he quickly became a socialite and part of the jet set. This social flare played a big part in Marbella's future success.



Alfonso's mother was a Spanish marchioness, and her titled upbringing gave Alfonso access to much of Europe's elite. Personalities, including Ava Gardner, Grace Kelly, Audrey Hepburn, Brigitte Bardot, Cary Grant and Laurence Olivier, used to stay at the property on what is now on what is now called The Golden Mile.

Imagine the guest list when Alfonso married Princess Ira von Fürstenberg and hosted the wedding at their new residence in 1955. This event led to Marbella's discovery by the world's nobility and celebrities, kick starting it as a luxury resort and putting it on the map as a must-visit travel destination. The wedding, it was claimed, brought together "the biggest assembly of central European nobility since the war".

Soon enough, Alfonso realised this potential and created a 20-bedroom, American-style motel on his land, which filled up rapidly. A step up was now needed, the plan being to convert a simple place for guests into a professional, luxurious hotel for the world's elite. Alfonso knew he couldn't do it alone, so he enlisted his cousin, Count Rudi, a Swiss hospitality-school graduate. The new era of the Marbella Club had begun.

The resort boasted real peace and quiet - a rule of no radio and no television was imposed for the sake of preserving the tranquillity of its spacious gardens.



*"Marbella is a little
paradise on earth.
Those who come here
know this to be true."*

ALFONSO VON HOHENLOHE



The Pioneer

In recent decades, Marbella has sprung back up the league table of top international destinations for the world’s most stylish travellers. Its recent history begins with Jesús Gil, who was a business tycoon in the construction industry and controversial chairman of Atlético Madrid football club. He was also Marbella’s mayor from 1991 to 2002.

Although he had a brusque character and was ultimately mired in corruption scandals, he was also very well-connected and many credit him with laying the foundations for Marbella becoming the hugely successful, attractive high-end resort it is today.

In 1995 Gil led his first noisy campaign to clean up and promote Marbella. His agenda included painting the town in white and blue, cleaning the streets and promoting Marbella internationally. He repaired



rundown infrastructure, ordered new landscaping and public art – including plenty of Salvador Dali still visible today - and improved public services, as well as attracting an incredible array of investors and personalities to Marbella. It was ‘show business’ like Marbella had never seen before.

The Gil era ended as dramatically as it had been played out and Marbella for a time was run by central government as local finances were sorted out. Despite the fireworks at the end, Gil’s larger-than-life policies had a lasting impact on the infrastructure of this stylish ‘city by the sea’.



Now under dedicated and calmer local leadership again for many years, Marbella continues to attract international investment like never before - hundreds of millions of euros of top-end hotel projects are under way or in the pipeline and the area is getting ready to host the hugely prestigious Solheim Cup women’s golf tournament in 2023. Perhaps the best recent example of this consolidated international prestige is the growing success of the annual Starlite music festival, with global names queueing up to serenade the Marbella public each summer.

In some 70 years, Marbella has transformed itself from a small agricultural town into an international tourist destination. It is a city on the sea, a savvy metropolitan space between the beach and the mountains that seduces you; where everybody is still given that same warm Andalusian welcome which captivated Alfonso von Hohenlohe, the Rothschilds, the Thyssens and many more in the 1950s.



In 2014 the hotel celebrated its 60th anniversary with a large party and a book called Marbella Club, 60 years of history. The club offers over 100 guest rooms and suites. Alfonso died in 2003, having sold his shares in the hotel back in the 1990s and moved to Ronda to make wine.

The Marbella Club Hotel, to this day, is the epitome of old-style Hollywood glamour.

Did you know?

- **Claudia Schiffer** has frequently spent her holidays in Marbella.
- **George Clooney** has purchased a four-million-euro house in The Marbella Club Golf Resort.
- **Antonio Banderas**, named by Spanish authorities as “Malaga’s favourite son”, has had a luxury villa in Los Monteros since 1997.
- World-tennis-number-one **Novak Djokovic** has a second home in the exclusive Sierra Blanca area and frequently trains at the Puente Romano Tennis Club.
- **Julio Iglesias** has a ranch on land overlooking east Marbella.
- The late **Sean Connery** was once a part-time resident.
- **Dani García** is a loved and renowned Spanish restaurateur who is a Marbella resident.
- **Rod Stewart** and **Hugh Grant** are rumoured to be neighbours of **Vladimir Putin**.

Do your homework!

PICK THE RIGHT SCHOOL

After purchasing your dream home and planning your big family move to Marbella, the next logical step is to find a school where your kids will flourish.

Luckily, Marbella and the Costa del Sol boast a number of the best private schools and campuses in Spain - some have received awards for excellence.

To guarantee getting on the admission lists at the best schools, you should be registered as living close by. Homerun Brokers will be by your side as you navigate this process, and we will select properties for you to view with great potential for you and your family.

Many of our Homerun Brokers' team members have had personal experience with private schools on the Costa del Sol. Here we offer you a list of Marbella's top options for private education and personal advice to support you in making the best decision for your children's future.



Laude International College

San Pedro, Marbella

Est. 2004

Laude International is a private school in Marbella located just a short way from the beach with a specially built campus including a football pitch, tennis courts and indoor gym. It is home to over 700 students from 3-18 years and offers a British Curriculum: International Primary Curriculum, GCSEs and A-Levels, as well as the Spanish equivalent of ESO and Baccalaureate (which becomes an option from the age of 12).

El Mundo newspaper has listed Laude International College as one of the top 100 international schools in Spain, an accolade that only one in five schools in Andalucía achieves. It also featured in the DICES 2018 guide.

This private school strongly focuses on developing team and community spirit that starts from pre-school and continues through to becoming an alumni. Laude carefully prepares and mentors students to successfully apply to university. Music, arts and languages are priority in Laude and are used as a means of developing the unique personality of each student. Such classes as violin, piano, guitar, as well as French, German and Chinese are available as extra-curricular activities.

Fees: 9,650€ - 18,120€
Tel: +34 952 799 900
Email: info@laudesanpedro.com
Website: www.laudesanpedro.com

"An investment in knowledge pays the best interests."

BENJAMIN FRANKLIN



Aloha College

Nueva Andalucía, Marbella

Est. 1982

Aloha private college in Marbella offers a bilingual education with English and Spanish study programmes focused on personal development, effort, honesty and respect. This private school in Marbella is open to children aged 3 to 18 years and it is proud to count some 50 nationalities among its students. It is home to about 840 students, 70 per cent of whom are expats from all over the world.

This college boasts an impressive campus resembling a small town. Located near Aloha Golf Club in Nueva Andalucía, it is a carefully planned development, improved and expanded over 35 years. In addition to the Science and Arts blocks at Aloha and the library/resources area, the Aloha campus includes the recent upgrade to the sports facilities: a new football pitch, certified by FIFA in 2012 and additional 2000m2 sports area that includes a gym and a stage. The school offers an International Primary Curriculum adapted to the National Curriculum for England, IGCSE, A Level and IB Diploma.

Fees: 3,900€ - 14,900€
Tel: (+34) 952 814 133
Website: www.aloha-college.com



I went to Aloha College at the age of 3 and graduated just after turning 18. My older siblings also went to this school; my sister enrolled at Aloha private college in the year it was founded. What I liked the most about this school was that teachers do not change often and, after spending so many hours at school, throughout your most crucial years, teachers inevitably become close to being your family. Another thing I absolutely treasure from going to Aloha College are my best friends. We are a very international group of seven girls who spent the same length of time at this school, and 25 years later we are still inseparable, although each one of us lives on a different side of the world. That is the essence of Aloha College - its diverse nationalities. It wasn't until I got older that I understood how valuable this is. You naturally grow up understanding many cultures and languages, learn about difference values and acceptance. This is brilliant as language and culture are the world's biggest barriers, so this definitely gave me a headstart and influenced me in living abroad, travelling the world further and even getting engaged to a completely different nationality and culture to mine. When it comes to the academic side, Aloha College offers a British curriculum, from IGSCSE to IB. It was only natural for me to move to London to go to university afterwards. The school offers great guidance and support for you to find out what you like and are good at, and push you in that direction.

– Jennifer Rocamora, Head of Marketing

Swans International School

Nagüeles, Marbella

Est. 1971

Home to about 700 students aged from 3 to 18, Swans private school in Marbella offers an adapted curriculum with the option to gain IGCSE, ESO and IB Diplomas. As an international and bilingual school, most of Swans students speak on average 2.5 languages. Lesson are in both English and Spanish. French is also available.

This private school in Marbella focuses on social skills and communication as well as conflict resolution, developing these skills through group activities such as its debating team, young artists competition, Science and Maths week and World Book Day. Special sporting events are also used to fire up team spirit and help students take a healthy view on competition.

There are many extra-curricular activities for a student to look forward to at Swans throughout the year. These include the Duke of Edinburgh Award and Mandarin, Chinese and German classes. Swans primary school also provides support for children with special educational needs.

All this goes towards students at Swans International School growing to become high achievers. A large percentage of IGCSE students receive A*A at IGCSE and 30% of IB students consistently reach 35 points or higher.

Fees: 5,500€ - 11,900€
Tel: (+34) 952 773 248
Email: info@swansschool.net
Website: www.swansschoolinternational.es

Svenska Skolan

Nueva Andalucía, Marbella

Est. 2000

A small private school offering primary and pre-school education to about 100 students per year from 3-12 years of age. Subsidised by the Swedish government, it follows the official Swedish curriculum with all lessons taught in Swedish. This private school is situated in Puerto Banús, an area well-loved by the Scandinavian expat community. Small class sizes and a personalised approach mean teachers can give the quality attention your child needs in the first years of their learning to build curiosity and love for education that will stay with them and help them to maximising their unique potential in the long term. The team of professionals ensures that your little ones have a strong start to both their educational and social interaction needs.

The campus has been created in a private villa close to the sea and students benefit fully from this excellent location. It offers a pool, plenty of open-air activity, caring staff, traditional educational values and an abundance of classes outdoors and school trips, designed to encourage and engage with a student's natural curiosity and desire to explore. This private school doesn't have a uniform and hosts a beautiful annual Saint Lucía day celebration.

Fees: 6,950€ - 8,500€
Tel: 952 868 252
Email: info@svenskaskolanmarbella.com
Website: www.svenskaskolanmarbella.com



English International College

Elviria, East Marbella

Est. 1962

The English International College provides a perfect environment for the British curriculum, opening its doors to about 500 students from 3 to 18 years, over 50 per cent of whom come directly from the UK.

The campus has 14 classrooms for the primary school and additional specialised classrooms (or suites) for secondary, where classes include no more than 20 students. There are also: four special science laboratories specifically designed to effectively teach the sciences up to university entrance level; a computer lab with IBM hardware that means Computer Studies can be taught up to Advanced level; a library, of course; and a music studio with all the digital equipment and live instruments you could imagine a student would need to produce spectacular pieces. We must not forget the hall seating 200 people - the showplace for expression, for students to delight us in the performing arts, theatre, dance as well as host art exhibitions. EIC takes its students' creative expression very seriously.

No British college curriculum would be complete without physical education. In terms of swimming, EIC has a starter pool for those learning the basics in primary school moving through to a competition-ready 25m swimming pool to train for excellence in the secondary school. Other facilities on site include an astroturf pitch, a sprung volleyball court, two basketball courts and a climbing wall.

A-levels offer students the chance to choose their strongest subjects and maximise their marks. School staff are very attentive, keep a close relationship with the students and resolve any disputes between students that may occur during the year.

The school's philosophy is to build up not only high academic achievers but also confident personalities who have found their voice and fully embody their natural talents. EIC achieves this goal through highly effective organisation and an ethical way of teaching, developed over its many years of academic experience. The school regularly celebrates a high percentage of its students going on to top UK universities each year.

Fees: 7,600€ – 17,240€

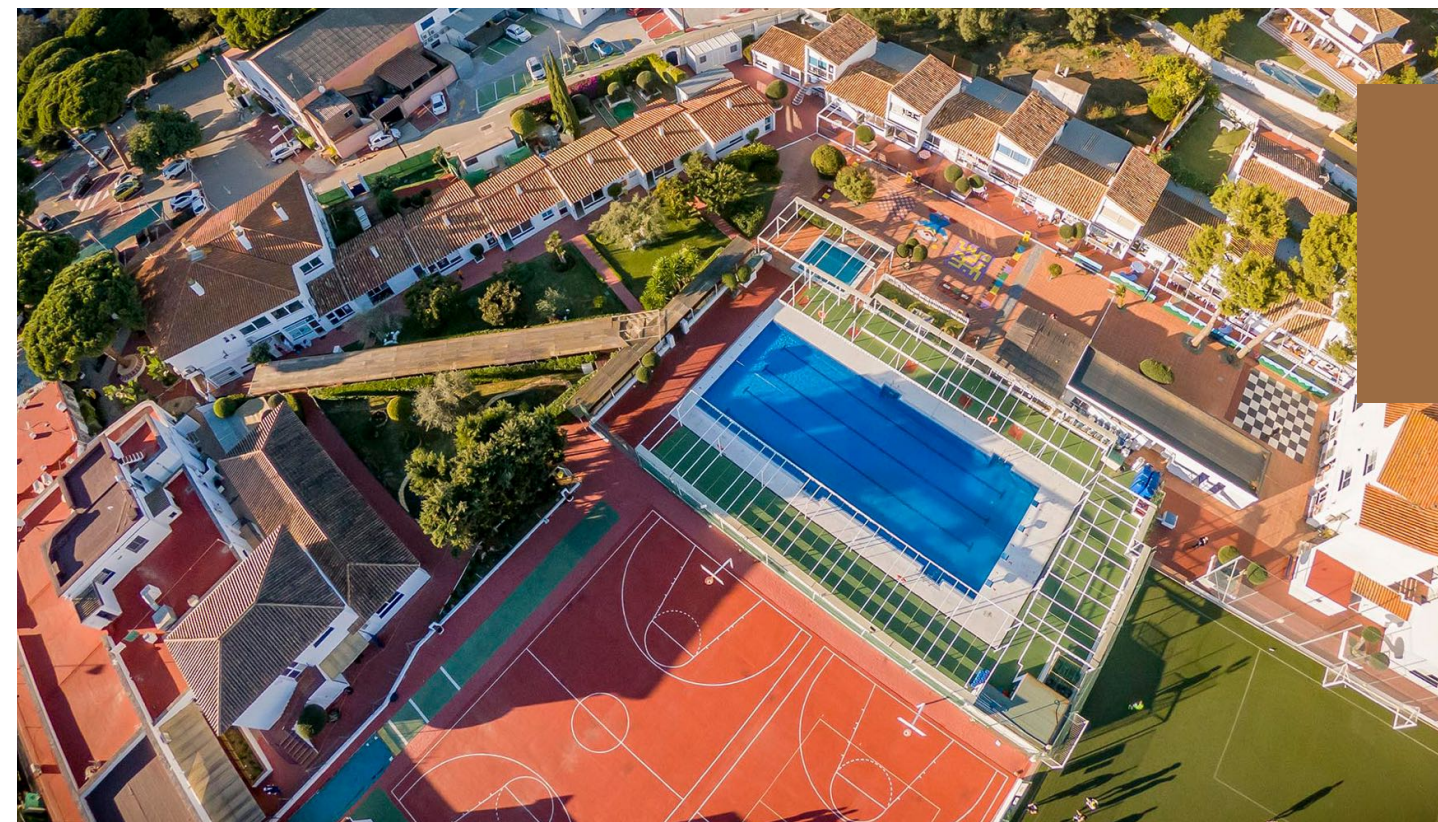
Tel: (+34) 952 831 058/9

E-mail: information@eic.edu

Website: www.eicmarbella.org

My experience at EIC was nothing short of incredible. It has been a fundamental building block that has positively shaped me for the rest of my life. I went to this school from year 2 until year 7 and, apart from it giving me a broad academic base at a young age, I learnt how to get along with my peers from all cultures and countries. About 500 students attend the school and students of all ages are strongly encouraged to interact, help each other and get involved in activities together. This creates a feeling of being part of a family, and children learn to get along with each other. Apart from academic performance, sports, creativity and social interaction are really stimulated and not seen as less important. At primary school, the kids do PE every day, daily swimming classes in the summer and a variety of other sports in the winter months. Yearly competitions are organised allowing the students to compete against other schools and show their talent and performance. EIC very much encourages students to follow their talents and passion and what I like about this school is that each student is seen as an individual. Personal development is key at EIC.

– Tessa Arts, Marketing Coordinator



Colegio Alemán Juan Hoffman

Elviria, East Marbella

Est. 1966

This German independent private school is supported by the German Ministry of Culture and Education AKA 'KMK'. In addition, it is recognised by the Spanish Ministry of Education and received a seal of excellence in 2008, becoming one of the best international schools in Spain.

The Colegio Alemán offers a bilingual academic environment for 720 bright-minded students, of whom 50 per cent are international. These represent some 40 diverse world cultures and all work together to make a better world through their intelligence and passion.

In 1966, this private college was re-established and rebuilt by Consul General Juan Hoffmann and since then has had on campus a space observatory, fantastic sports facilities including a swimming pool, art and music departments, library, as well as a primary school recreational park on which many extracurricular activities are held. It is set in a spectacular natural location in the east of Marbella. Children are able to see through their Pre School, Primary and Secondary as well International Baccalaureate studies.

Fees: 4,600€ - 5,900€

Tel: (+34) 952 831 417 or 952 831 692

E-mail: sekretariat@dsmlaga.com

Website: www.dsmlaga.com

Alborán College

Las Chapas, East Marbella

Est. 1986

Set in a rural location in Las Chapas, Colegio Alborán received an Andalusian award for excellence in 2016 and was named one of the best schools in Spain in the DICES Guide 2018 because of the wholesome environment this private school has created for its students.

About 600 students in Pre-school, Primary, Secondary and Baccalaureate (5-18 years) receive their bilingual education and extracurricular studies here. Primarily a Spanish Catholic school, Alborán College has an outdoor swimming pool, stables, indoor gym, football and basketball fields as well as padel courts. We have to mention their annual Nativity play, where the whole school is involved in an outdoor theatrical production, which is designed to bring a tear to every parent's eye.

Our team members' daughters are currently students at this Marbella private school. We would say they are proud parents who are always delighted by their kid's achievements.

"Alboran is a perfect environment, not only creating a hungry mind but also a confident character as well. My daughters are ready to take on the world with a smile."

Fees: 6,370€ – 9,700€

Tel: 952 839 645

Email: info@colegioalboran.es

Website: www.colegioalboran.es

Marbella sets the pace for property market growth

The Marbella real estate market is continuing its strong long-term performance, with all market indicators pointing to solid future growth. That is the conclusion of different market reports and price trackers published in recent months. So why is Marbella doing so well and is it set to last?



Latest data for 2023 shows prices have continued to rise and Marbella real estate brokers are reporting that overall demand remains steady. What's more, there is even better news for buyers wanting to invest now; property prices still have a way to go to get back to their all-time peaks.

The appeal of Marbella as one of the Mediterranean's premium destinations for international buyers continues to be key to its success. Industry observers say this worldwide interest means the blue-chip area's value growth is especially protected against short-term cyclical blips due to changes in interest rates or other factors.

The accelerating change in lifestyle habits globally towards more outdoor residential space, maximising leisure time and remote working started during the pandemic and shows no signs of slowing down. Locally, this change in demand is being bolstered by a surge in international high-tech sector jobs opening up for workers in nearby Malaga. All this combines to support stable real estate growth. It means all bases are covered for a sound property purchase in the Marbella area, without the excesses of past decades.

MARBELLA AND ITS SURROUNDING AREA IS A GILT-EDGED DESTINATION

The data speaks for itself. Spanish property prices overall have been enjoying solid year-on-year increases since the end of the pandemic. The market is growing the most in regions near the sea most suited to the new, digital remote-working economy and the increased focus on lifestyle.

In the region of Andalucía overall - home to Marbella and the Costa del Sol - prices rose 8.9% in 2022, according to Spanish government data. February 2023 tracker data from Idealista shows that trend continuing so far this year. There was a 9.5% year-on-year rise in Andalucía and 15% specifically in Malaga province (which includes Marbella). Significantly in Marbella itself, average price rises of 20% have been recorded overall compared to February 2022, some of the largest in the country. What is going on in Marbella specifically? All the evidence from the data and on the ground points towards continued high

demand from people wanting to move here and invest. This is despite the global economic unease of the last year and a half.

Robert Bazo, sales manager of Homerun Brokers, explains that demand is still strong but buyers want something different. "The call for villas over one million euros has dampened down as interest rates have risen and home loans have become more expensive," he says. This in turn has meant a big pick up in luxury apartments, penthouses and townhouses in the 500,000-to-one-million-euro bracket that have been recently renovated. "As soon as these refurbished properties come on the market in the Marbella area, there are buyers for them and this is pushing prices," he added. And in the ultra-luxury sector of villas over 3.5 million, Robert says that the market is less sensitive to economic change as always, and continues to do well.

Marbella's top-end Golden Mile and Sierra Blanca, where much of the property is of that luxury villa type, was up 25% annually in February. The Zagaleta and Quinta areas have seen even bigger increases of 32% according to the same tracker data.

Beyond these headline-grabbing figures for the hottest districts, much of the market in Marbella is seeing more tempered and steady increases. There is still a lot of value in the areas away from busier parts. Price rises in quieter areas such as San Pedro or Elvira/Cabopino are reflecting closer to the regional average. Here there were year-on-year price rises at 16% and 10% respectively, and much closer to global inflation overall, according to the February tracker.

Buyers away from the crowded urban centres are also being attracted by the lower square-metre prices, giving them more space, and low-density developments surrounded by nature, such as El Madroñal or La Heredia.

PRICES STILL LOWER THAN 2008 IN MANY AREAS

With all the talk of rising prices, there is widespread confidence the real estate sector is avoiding the excesses of previous





cycles. On the one hand is the natural demand to buy on the Costa in a premium location driven by historic changes in remote working and lifestyle. On the other, the most significant factor pointing to controlled growth is that the price of property in Spain is still significantly below its 2008 peak. According to independent real estate industry analysts, Tinsa, the average price per square metre in Malaga province, including Marbella and the Costa del Sol, in autumn 2022 was a full quarter below its selling price of 15 years ago at the height of the boom. This means there is still a way to go to equal this, especially when adjusting for current inflation.

NO RUSH TO DEBT

There is another interesting piece of data pointing to a controlled evolution for property this time round. The number of real estate transactions is actually similar to 15 years ago, but far fewer mortgages are being taken out now than at that time. Therefore, at the moment, a significant proportion of properties are being bought with cash and so keeping mortgage debt in the market overall at sensible levels.

According to a recent study by Diario Sur, most-read newspaper locally, for all Malaga province in November 2022 there were 3,352 sales comparable with November 2007, when 3,166 properties were sold. However, 2,180 mortgage applications were approved during the November 2022, which was 47% below the 4,135 which were approved in the same month of 2005.

One of the factors creating a strong market is the controlled release of new properties and lack of excessive real estate speculation. There is a gentle stream of new-build property coming on the market in the Costa del Sol and a healthy year-on-year increase of 22% of new property licences approved, according to official Malaga province architects' data.

A SUSTAINABLE FUTURE FOR MARBELLA REAL ESTATE

A further piece of good news on the horizon for Marbella is the imminent approval of its new master town plan, known as the PGOM. This is a carefully

craned blueprint for sustainable development in the town and surrounding area for the next decades. It focuses on Marbella as a 'garden city' and a '15-minute city'. Residents will be able to enjoy core services such as fitness centres and supermarkets just 15 minutes' walk away. Marbella continues to benefit from its huge cosmopolitan feel and attractiveness as a luxury holiday destination. In 2022, Marbella town hall reported that hotel occupancy was its highest ever, at 64% on average throughout the year, and seven out of ten hotel guests were foreign visitors.

Marbella and the surrounding areas have seen the opening and approval of significant luxury hotel projects in recent years. These include the Marbella Magna, Ikos Andalusia or La Zambra from Hyatt, or the upcoming Four Seasons Grand Luxe or W Resort. There has also been continual evolution to catch latest trends from the existing hotels, such as at the Puente Romano or Marbella Club, or a growing trend for boutique hotels in Marbella Old Town.

Thirty per cent of the local population is from outside Spain. In recent months real estate brokers have seen a big surge in international buyers from northern European countries including the UK, Nordic countries, Germany, Belgium and Netherlands. The local authorities have worked hard to ensure that Marbella is a year-round destination. Town mayor Ángeles Muñoz stressed at a recent property market seminar how well-placed Marbella is as a result. People these days, she said, can "choose where and how they live".

The booming investment in jobs by international tech sector brands in Malaga, including Vodafone, Google, CAP Gemini, E&Y and Santander means many incoming staff are looking to Marbella. It has a reputation for quality and is an easy commute from their work, making it the top choice to live with their families. All this good news is drawing in contemporary-minded international audiences to experience the sunshine vibe of southern Spain.



Buying a property in Spain

CHOOSE YOUR NEW HOME WITH CARE

At Homerun Brokers we want to help you find the right home for your budget and style using our experience. At our company we offer our own direct listings, however, we also work with an extensive network of other expert brokers and professionals in the field to reach out to all properties available on the market.

This way, you will not have the need to move around as we will do an in depth personalised search for you. Your assigned broker will become your right hand throughout this journey and do all the work for you: finding properties, scheduling viewings and guiding you through the legal process so that your purchase becomes nothing but a joyful experience.

All you need to know when buying a property in Marbella as a foreigner, including the taxes involved

When buying a property in Marbella as a foreigner, there’s a few important details you need to keep in mind. Our team at Homerun Brokers has prepared a list to help you through the initial stages of making a purchase.

OBTAINING A NIE NUMBER

This is an all-purpose personal identification number which is also your assigned tax code as a foreigner with activity in Spain. It is the first thing you’ll need to quote for official dealings with the Spanish authorities such as: property purchase, tax payments, opening a business in Spain or social security activity. Your lawyer will assist you in getting the NIE number needed to complete the property purchase, which is why we always recommend setting up a Power of Attorney with them so they can get this and sign all other documents for the property purchase on your behalf where needed.

HOW YOU BUY A PROPERTY

in Marbella as a foreigner is a personal decision. The two most obvious choices are either an investment purchase or a private purchase. Both formats have slightly different purchasing procedures and the tax rules are applied differently. At Homerun Brokers we often say that if you’re buying as an investor you must lead with your head but if you’re buying a private residence you must lead with your heart.

LEGAL ADVICE

Independent legal advice is easily obtainable through relationships Homerun Brokers has with lawyers. Lawyers usually ask for 1% of the property price; in some cases it is negotiable and in others you can choose to pay by the hour.



RESERVATION CONTRACT

The reservation contract is signed on placing a reservation fee on your chosen property, which usually is between 6,000 euros and 20,000 euros, although in some cases it can be more depending on the purchase price. The transfer will be made through the lawyer’s client account, and this will ensure that the property is taken off the market. Your legal representative and agent will be monitoring the process all the way through.

DUE DILIGENCE

Due diligence can take up to 14 days from the signing of the reservation contract. Some of the points to be checked include: the current legal status of your property, making sure the property is free of debt, ensuring that there are no outstanding debts on the utilities and the existence of planning permission if you are planning an immediate extension or modifications to the house.

PRIVATE PURCHASE CONTRACT

If you will be taking out mortgage financing on your purchase - or for a variety of other reasons - the signing of the title deed won’t be immediate. In most cases buyers will sign an interim agreement - the private purchase contract - around 14 days after the transfer of the reservation fee and the completion of due diligence. Generally, the payment at this stage is 10% of the purchase price minus the reservation deposit.

TITLE REGISTRATION / LAND REGISTRY

If you don’t need finance and would like to complete your purchase once the due diligence is completed, there is no need to sign and pay a private purchase contract. In this case, you go directly to title deed stage (Escritura) and pay the full purchase price minus the reservation deposit.

Notary and registry fees are about 1% (minimum 1,200 euros up to around 4,000 euros). This is the stage when the outstanding balance of the property will be paid, and you will receive your Nota Simple and title deed making you the new owner of your dream home in the Mediterranean. As soon as you receive the title deed, your details will be sent to the Land Registry and the utility companies informed of the name change.

TAXES

Our team at Homerun Brokers will fully advise you on the details of the taxes due on your particular property purchase. We would normally suggest adding an additional 12% -14% in total onto the agreed purchase budget to cover these.

VAT / IVA is calculated at 10% when a property is being sold new by a developer for the first time plus a stamp duty of 0.5% to 1.5% depending on the region.

Resale tax, (the tax paid if your property isn't new and you are buying from a previous owner), would usually also come to 10% but, post Covid, the Spanish government lowered the sales tax to 7%, as a form of incentive for the foreign buyer. This temporary adjustment will be active until further notice.

If you chose to rent out your property for holiday lets, you will need to get a Tourist Licence and pay a separate tax that will be calculated based on the yearly income total.

The keys to a successful property purchase in Marbella as a foreigner

Demand for buying a property in Spain has risen dramatically since the country reopened post Covid-19 lockdown. The Costa del Sol has always been a highly-sought-after location for a holiday home in the Mediterranean, and with recent events, has become even more so.

If you are one of those who has fallen in love with Spain and its longed-for lifestyle by the sea, choosing a property to buy in a foreign country can seem daunting at first.

The key to a successful purchase is to use a reputable local property agent, like Homerun Brokers. At Homerun Brokers we are dedicated to delivering you a faultless and smooth service; from initial property search through to legal arrangements and handing over the keys.



WHEN YOU CONTACT US, our initial meeting together will be a discovery session where we create a buyer's profile assessing your needs and budget. Based on information gathered from this meeting, we will then begin to prepare your search portfolio, which will usually consist of about 10 property options. In some cases, we do not even make it through the full list, as we hit the target with the first three options, and in other cases, we widen the search further to meet the client's needs.

IT IS WORTH STRESSING that we work with the whole market and can find details of all the available properties on the coast. The database we use is accessible to all agents on the Costa de Sol, meaning that using multiple agents will not necessarily give you any advantage – rather using an experienced, strategic-thinking agent like Homerun Brokers will be more likely to deliver you the result that you need.

IN ADDITION TO ALL MARKET LISTINGS, we also have privileged access to exclusive properties that haven't hit the market yet. This is due to good ongoing relationships with developers and investors on the Costa del Sol. This means we can guarantee that your property search portfolio will include options unavailable to other property agents in Marbella.

The key to our success lies in the preparatory work, or what we call, our discovery meeting. We listen carefully to the wishes of our buyers and, most importantly, our team is skilled at seeing deeper. Very often what our clients believe they want or need to be happy in their dream home turns out to be quite different in the end.

If you haven't had experience of living the full-on Spanish lifestyle before, guilt-edged Marbella is the perfect place to immerse yourself in. Life here is an ideal mix of family, business and social life surrounded by a community of international achievers; not to mention the spectacular contrast of the Sierra Nevada and the seafront - literally letting you enjoy powder snow in the morning and a sunset over the Mediterranean on the same day. When you buy a home in Spain you also buy into this lifestyle, which is renowned throughout Europe.



Types of properties you can expect to find on the Costa del Sol

BEACH HOUSES are a must view on the Marbella coast. These range from self-sufficient villas to detached and semi-detached houses, as well as apartments in residential developments which usually include a pool and gardens. Scandinavian-style decoration is very popular in Marbella; elegant, functional minimalism with natural textiles and colours.

RURAL FINCAS are a great option for lovers of the countryside with plenty of outside space and a delightful opportunity to enjoy the fruits of the Mediterranean land. Lemon, orange and olive groves, as well as fig and pomegranate trees, are but a few that are scattered all over Spain's rural landscape.

LUXURY COUNTRY HOMES created from historic farms tend to maintain their Spanish architecture, keeping, for example, the wooden elements such as the roof and beams and thick white walls, and typically adding minimalistic and modern grandeur through the interior.

THESE ANDALUSIAN-STYLE HOMES tend to be the perfect refurbishment project. If you enjoy flipping properties this may be the perfect option for you.

MODERN LUXURY VILLAS can often be considered contemporary works of art, boasting sunset sea views, spectacular floor planning and surprising elements of design. Included are a wide range of jet-set social spaces such as saunas, indoor cinemas, gym rooms and the like.

NEW DEVELOPMENTS are plenty on the Costa del Sol and are an interesting alternative to the resale purchase.

That sensation you get when you first walk into a property on a viewing and it feels like it is made just for you is inexplicable – you'll immediately know that here is your dream home. We have a track record of many satisfied buyers with whom we are still in touch who have all experienced this extraordinary feeling of 'coming home'. The next step is to make an offer – we'll recommend going below the asking price.

Our hands-on team at Homerun Brokers will be happy to walk you through the whole process and answer any additional questions. We treat all our clients individually and shape events for you to ensure an easy process and a smooth final deal. We will be batting with you all the way to make sure you too hit a home run and purchase your dream home in Marbella.

Contact us now and one of our agents will be pleased to help you.

Beautiful interior design

THE AIM IS TO CREATE UNIQUE INTERIOR SPACES. DESIGN AND DEVELOP BESPOKE HOMES IN MARBELLA.

OMEODSIGN has been involved in many of our investment projects as well as the design of our Homerun office. Our style is in tune and we love their philosophy of seeing our work space as a home-away-from-home. A place that blurs the line between a work and living space.

OMEODESIGN.COM

Knowledge about location is key

There is no doubt that Marbella is still, today, one of Europe’s main holiday destinations. In the last 15 years it has also become one of the most modern and cosmopolitan ‘mini- cities’ in Spain, with contemporary infrastructure that would not be out of place in far larger cities. Luckily for those looking to buy a property in Marbella, there is still a great range to choose from - from apartments and townhouses next to the beach, to sumptuous villas or even rural cottages.

Marbella is divided into different areas and here are the best locations to consider when buying a property.

01

Puerto Banús

THE CITY’S HOT SPOT

Puerto Banús is one of the best-known nautical and tourist destinations in the world. Located in the area of Nueva Andalucía, to the southwest of Marbella centre, it was built in 1970 by José Banús, a local property developer, as a luxury marina and shopping complex.

The area got a lot of attention and increased its popularity in the 1980s, often being visited by international celebrities.

One of Spain’s most emblematic addresses, it is the perfect place to own a property as a holiday home or as an investment as its gold-plated location means rents are always high.



02

San Pedro Playa

POPULAR, ACCESSIBLE AND CHARMING

San Pedro Playa is just 10km west of Marbella centre and only a few minutes away from the beautiful nature of the Ronda mountains. This area is considered a first-class holiday resort, home to a number of luxury housing complexes and excellent beaches, while retaining features of its historic past. San Pedro village, with its friendly residents, provides traditional Spanish life and good facilities on your doorstep. It is the ideal home location with beach, mountain and nature combined with plenty of local charm and culture.

03

Sierra Blanca

NATURAL BEAUTY IN A SELECT LOCATION

The spacious properties in this area are perfect for large families who want to live full-time in Marbella or older couples who are looking for privacy and a brilliant quality of life. The villas vary between ultimate modern luxury and traditional mansions.

Las Lomas de Sierra Blanca is an exclusive complex located in a quiet and elevated position above The Golden Mile with wonderful mountain and sea views. The apartments here have been finished to the highest standards.



05

La Zagaleta

IT DOES NOT GET MORE EXCLUSIVE THAN THIS

For those who prefer a high degree of seclusion and nature on a large private estate, La Zagaleta is the ultimate country club. It operates a residents-only policy, though invited guests are also welcome to enjoy the two magnificent 18-hole golf courses, the refined clubhouse and the racquet club and equestrian centre. Villas for sale in La Zagaleta often command the highest selling prices in the region.

04

La Quinta

TRANQUILITY SURROUNDED BY NATURE

There are many benefits to living in La Quinta, a tranquil area surrounded by nature yet still within close reach of all the amenities of Marbella and just minutes from Puerto Banús. This exclusive country club was developed around the Westin La Quinta Golf Resort and Spa, which is one of the coast’s most prestigious golf courses and hotels, making it an ideal location for the keen golfer. The 27-hole course is made up of three 9-hole courses which are a challenge for all skill levels.

06

Golden Mile

THE CLASSIC HEART OF MARBELLA

The Golden Mile is one of the most luxurious residential areas in Marbella. It lies in the heart of an elegant avenue that connects Puerto Banús and Marbella Old Town. Here you’ll see beachfront penthouses and villas enjoying views across a very select stretch of shoreline with some of the most exclusive beach clubs and resort hotels, such as The Marbella Club and Puente Romano. In fact, The Golden Mile was the birthplace of Marbella as we know it today as it was the site chosen by Prince Alfonso Hohenlohe to build his luxury Marbella vacation home.

07

Nueva Andalucía

AN ALL-ROUND FIRM FAVOURITE

One of, if not the most popular areas in Marbella, Nueva Andalucía borders Puerto Banús, an upscale marina with luxury boutiques and chic waterfront restaurants. Living in this area you are within walking distance of almost all main amenities and popular spots. However, just a little more inland you will find beautiful residential areas such as Las Brisas, Los Naranjos and Aloha that rise to hillside golf courses and wooded trails around mountain lakes like Lago de las Tortugas.

Nueva Andalucía is an ideal place for families looking to be central, close to their children’s schools and day-to-day activities. It has something for all types of budgets; from accessible apartments and townhouses below a million euros to mesmerising frontline-golf villas for over ten million.



CASA JUNI
VEGA DEL COLORADO, BENAHAVIS
7 BEDS | 5 BATHS | 3500 M2 PLOT | 920 M2 BUILT | 135 M2 TERRACE
REF. HRB-00003P | € 5.595.000



VILLAS FOR SALE



VILLA LOS MONTEROS
LOS MONTEROS, MARBELLA EAST
6 BEDS | 6 BATHS | 2.100 M2 PLOT | 654 M2 BUILT | 149 M2 TERRACE
REF. HRB-00036P | € 4.000.000



VILLAS FOR SALE





VILLA LINNEA
LA QUINTA, BENAHAVIS
5 BEDS | 5 BATHS | 765 M2 PLOT | 303 M2 BUILT | 83 M2 TERRACE
REF. HRB-00028P | € 2.750.000



VILLA ZANALITA
NUEVA ANDALUCIA
7 BEDS | 8 BATHS | 1.483 M2 PLOT | 1.133 M2 BUILT | 3.140 M2 TERRACE
REF. HRB-00111P | € 6.950.000

VILLAS FOR SALE



VILLA THE VIEW
NUEVA ANDALUCÍA
5 BEDS | 4 BATHS | 482 M2 BUILT | 1.213 M2 PLOT | 150 M2 TERRACE
REF. HRB-00082P | €3.900.000

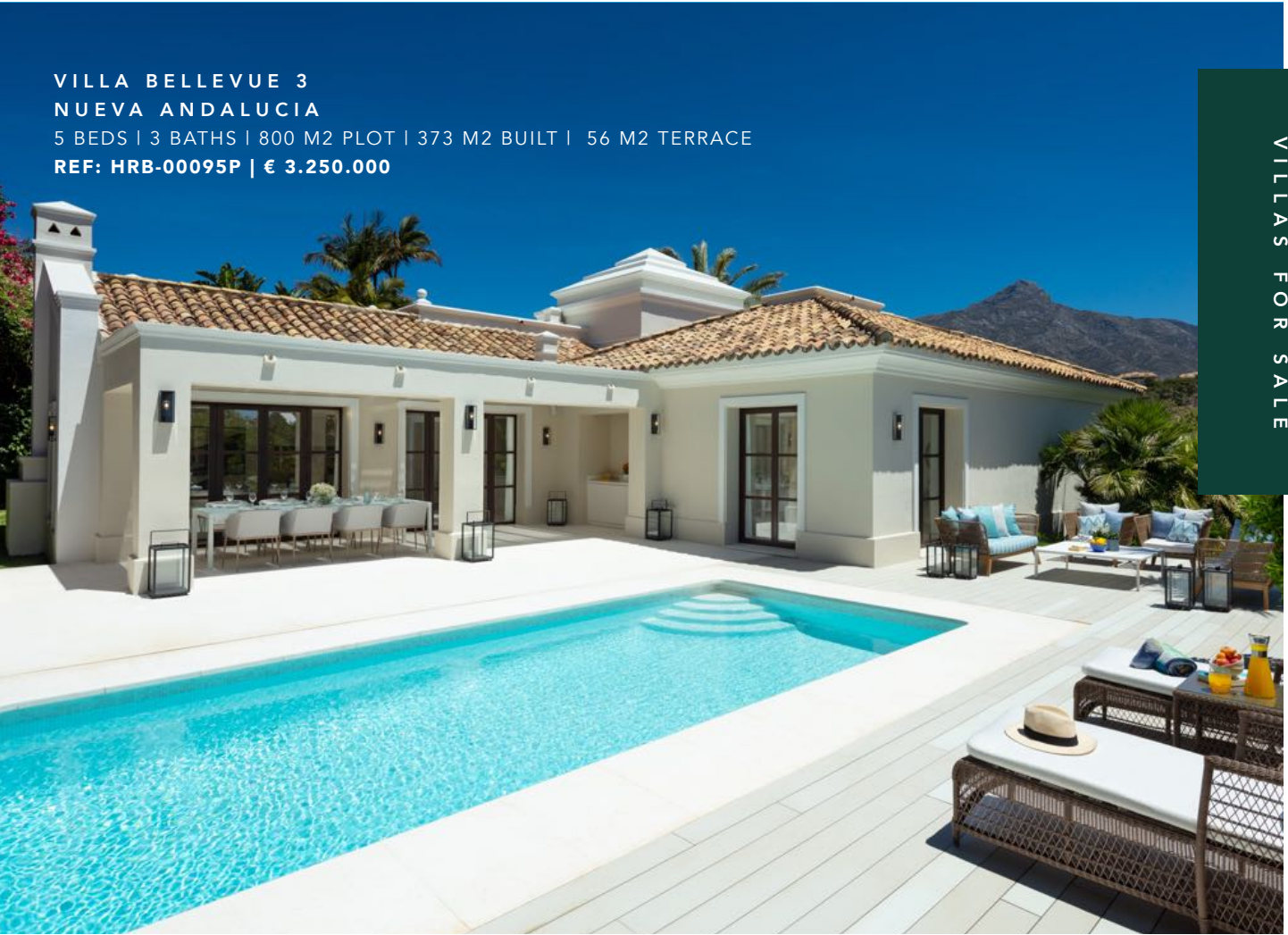
VILLA OTTO
LOS FLAMINGOS, BENAHAVÍS
12 BEDS | 12 BATHS | 2.470 M2 BUILT | 3.223 M2 PLOT | 683 M2 TERRACE
REF. HRB-00053P | €20.000.000

VILLAS FOR SALE





VILLA ANAMAYA 2
NUEVA ANDALUCÍA
5 BEDS | 4 BATHS | 1.274 M2 PLOT | 592 M2 BUILT | 144 M2 TERRACE
REF: HRB-00103P | € 5.395.000



VILLA BELLEVUE 3
NUEVA ANDALUCIA
5 BEDS | 3 BATHS | 800 M2 PLOT | 373 M2 BUILT | 56 M2 TERRACE
REF: HRB-00095P | € 3.250.000

VILLAS FOR SALE



VILLA GENERALIFE 11
NUEVA ANDALUCIA
6 BEDS | 5 BATHS | 1.623 M2 PLOT | 550 M2 BUILT
REF: HRB-00093P | € 3.900.000





LA MAISON SAINT GERMAIN
THE GOLDEN MILE
3 BEDS | 3 BATHS | 389 M2 BUILT | 93 M2 TERRACE
REF: HRB-00084P | € 1.750.000



PENTHOUSE LAS COLINAS DE LA HEREDIA
LA HEREDIA, BENAHAVIS
4 BEDS | 4 BATHS | 335 M2 BUILT | 65 M2 TERRACE
REF: HRB-00086P | € 2.500.000

APARTMENTS FOR SALE



PENTHOUSE LA MORELIA
NUEVA ANDALUCIA
3 BEDS | 2 BATHS | 155 M2 BUILT | 144 M2 TERRACE
REF: HRB-00034P | € 1.395.000





PENTHOUSE JARDINES DE ANDALUCIA
NUEVA ANDALUCÍA
3 BEDS | 2 BATHS | 103 M2 BUILT
REF. HRB-00114P | €695.000

APARTMENTS FOR SALE



TOWNHOUSE PEÑABLANCA
NUEVA ANDALUCIA
3 BEDS | 3 BATHS | 240 M2 BUILT | 84 M2 TERRACE
REF: HRB-00101P | € 1.295.000



PENTHOUSE LA DIVA
NUEVA ANDALUCÍA
3 BEDS | 2 BATHS | 132 M2 BUILT | 54 M2 TERRACE
REF. HRB-00107P | € 650.000



Marketing & Real Estate

Sell your property with us

Before a sale, it is important to have knowledge of the current market situation. Therefore, it is always best to consult with an expert. With our extensive experience and commitment to excellence, we are confident that we can deliver outstanding results for you. Our team of dedicated professionals will work tirelessly to market your property, attract qualified buyers, and negotiate the best possible terms on your behalf.

Within the following pages, we are delighted to present a comprehensive breakdown of our distinctive approach. Our aim is to illuminate the intricacies of our process, demonstrating how we operate differently in order to seamlessly and effectively sell your property, ensuring it reaches its fullest potential.





Preparations

The first step in the sales process is to collect information about your property. Every property is unique and, based on your property's unique character, we can lay the foundation for a successful sale.

You will also want to check all the finances. What are the actual operating costs of the home you want to sell? What repairs need to be made in the future and at what cost? How much did you buy the property for? Have you made any renovations?

Once you have all the documents and information you need, one of our agents will help you access the market value and advise an accurate asking price. Once the price is agreed, a listing agreement will be signed with the agent. This agreement regulates the sales assignment. We tend to advise this to be in exclusivity, appointing us as the only agent to represent you and sell your property. This will make your life easier as we will be your only source of communication and will hold full responsibility for the legwork and to get the property sold.

Content creation

Taking professional photos and a video of your property is crucial for effective marketing. We provide valuable tips to prepare your property for the best presentation. Our in-house photographer captures up to 50 photos in the signature Homerun style, ensuring your property stands out and leaves a lasting impression on potential buyers.

Marketing strategy

Once the marketing material package is ready, our team creates a customised marketing strategy for your property. Compelling content, detailed specifications, and the final price are included to attract the right audience.

List on platforms

We upload your property onto major property platforms like Inmobalia, Resales, and Idealista. These platforms attract a wide range of potential buyers and other agents, enhancing visibility and increasing the chances of finding qualified buyers actively searching for properties like yours.

Social media promotion

Your property will be added to our website and promoted on all our social media platforms, including LinkedIn, Facebook, Youtube and Instagram, where we have over 35,000 followers and over 100,000 reach, consisting of clients and agents.

Newsletter & Open house

We send out a sequence of newsletters featuring your property to our database of over 10,000 clients and agents. Additionally, an open house invitation is extended to over 5,000 luxury real estate agents on the coast. Our marketing department will consult with you to plan the open house, ensuring it aligns with your preferences and the property's unique characteristics, creating an exclusive and memorable experience.



Viewings

First impressions are very important on viewings, therefore, it is crucial for the agent to be fully prepared. Our agents are always the first ones to arrive with full information and documentation about the property. A successful viewing is also the result of commitment, sensitivity and a firm focus on the potential buyer. After the viewing, the agent will always inform the vendor of how it went. This feedback is important in order to learn what can be improved or adjusted if necessary.

It's a homerun!

Selling your property involves exciting moments as offers start coming in, bringing you closer to a sale. The agent informs the seller about all offers received, regardless of their quality. Ultimately, the vendor has the final say. Once a purchase price is agreed upon, a reservation fee ranging from 6,000 to 20,000 euros is paid to secure the property. After approximately 14 days and successful due diligence, both the vendor and buyer sign the purchase contract. This contract represents 10% of the property price (minus the reservation fee) and is transferred to the vendor's lawyer's account. The completion date is determined and included in the contract. On completion day, you or your lawyers meet at the notary to finalise the remaining 90% of the purchase, and the keys are handed over to the new owner. We help ensure any outstanding payments or debts are settled.





MAXIMISE THE PRICE OF YOUR HOME

Stage it to sell it

Selling a property in Marbella is a lot more competitive and professional than it used to be. Whether you have a luxury villa, townhouse, penthouse or apartment for sale, the market has learned from the best techniques of North America and northern Europe for presenting homes to buyers. In short, to sell it, stage it.

Long gone are the days when brewing up fresh-smelling coffee, placing a vase of fresh flowers on the table and making the beds was enough to secure a sale at the asking price. More and more sellers are trusting in real-estate image experts to get the look and feel of their property right, and with some impressive results. With the work of a skilled styler or design consultant, a home can increase significantly in value in the eyes of the buyer and sell a lot quicker, making it a very wise investment indeed. It seems easy to do but there is a real art to staging. Marbella now has some of the best in the business at delivering it. Homerun Brokers provides the option of a staging and styling service when listing a property for sale. This has helped dozens of clients in the past few years. Depending on the villa or apartment, it could be a simple reordering of the furniture or could extend to a full ground- floor alteration. There are many options to maximise sales value in today's ever-more professional marketplace.

CONNECTING WITH THE SELLER

Robert Bazo, Sales Manager at Homerun Brokers, gave us an insight into the staging process which these real estate brokers carry out in house, drawing on expert interior designers and project consultants.

“It might be a surprise but we don’t think about the property first,” said Robert. “We start by understanding the customer who owns the property for sale and try to understand who they are and their needs.” He explained that the Homerun philosophy is always to connect with a client first and this goes not just for sellers but also for buyers.

Issues to consider include how the seller currently uses their home, how soon they want to move out and the degree of emotional attachment. “A staging solution that works for an older person living full time who has a long-standing link to the villa or apartment is different to a younger couple selling a second home, and we get that,” he added.

HUDDLE ON ALL THE OPTIONS, COSTS AND BENEFITS

Once Homerun has taken time to get to know the client and the property, the team will compare different staging and improvement options with them to analyse likely extra value that can be unlocked, as well as compare it to the cost of doing nothing. “It is important to give the customer good, unbiased advice on what staging a property may achieve,” added Robert.

“People often think their villa interior needs to look like it is out of a lifestyle magazine to sell at the top level and that is not true,” said Robert. “The property needs to look good enough for the vast majority of buyers, but these don’t expect perfection when viewing.” However, Robert is keen to point out that it is the Homerun team’s job to see the key potential in a property and make it as easy as possible for a buyer to see themselves living there.



GO HEAVY ON THE UP TO DATE, GO LIGHTER ON THE PERSONAL

Designers working with Homerun say that a refreshed look needs to be up-to-date and not overly personal to the property owner, as otherwise potential buyers can be turned off.

“We aim to create a look that 90% of people will like on walking in,” said Madeleine, one of the independent creative interior designer who works with Homerun’s clients.

“We have to make sure the room layout focuses on the positive,” she continued. “For example, if the room has a great view, everything has to be arranged to focus on that and not other, less interesting features. It is about finding that magic spark and special touch.”

Robert explained his three hot tips that can make most practical difference to villas and other types of real estate for sale in his experience. Firstly is the paintwork - a freshen up in neutral colours can have the most impact. This is followed by adjustments to key pieces of furniture. “It is not just about putting in new furniture,” explained Robert. “It is about having furniture or styling details appropriate to the architecture of the house, and this could mean an older colonial style, for example.”

ARTWORK WORKS

And lastly, in Robert’s personal top three improvements to look at is the use of artwork. “People need to resist the temptation to cover walls with large TV screens. Those moving to Marbella are expecting the amazing outdoor life we have here and watching TV is not a big part of it. Good, neutral artwork and wall decoration, not necessarily at a high cost, can do far more for a home’s perceived value for buyers than audiovisual equipment.”

It is not just the obvious downstairs living spaces that can benefit from staging. Other parts of the house can be equally important. “The bedroom is a vital space to get right for a potential buyer,” explained one of the most experienced design consultants working with Homerun. For her, the aim is to create the sense of walking into a well-prepared hotel room where a buyer can lay down their head immediately and relax. “I go to great trouble to iron the duvets and top sheets for the best first impression,” she said.

ADDING VALUE TO REALISE OBJECTIVES

And how much value can a staging plan add to a property for sale in the Marbella area. Robert is keen not to put a figure on it. “We plan to help the seller realise their ideal, dream price, whatever that is,” he said. He added that it might not be the aim to increase price but, instead, perhaps ensure there is a higher number of viewings more quickly and offers on the table sooner. Industry insiders suggest a typical good mid-level staging could add more than 20% to the selling price of



a property, which in a larger luxury villa can make a substantial difference. Even for a smaller property, this can have an important impact for the seller and perhaps help them upsize to a bigger property elsewhere. For the designers, the pride comes from knowing their work is valued as real investment advice and seeing they have helped increase the value of so many clients’ homes. The use of staging is gaining in acceptance with owners of property for sale, especially among younger people who are seeing the importance of investing in expert knowledge for a turnkey solution.



Rent the Lifestyle

HOMERUN BROKERS RENTALS

In addition to our sales department and investment advisory service, we began covering rentals too. We now have a variety of exclusive luxury properties to offer as well as an extensive network with access to all available rental properties in Marbella and its surroundings.

Whether you are looking to rent short-term and try Marbella before you buy, are seeking a holiday retreat or are looking for a long-term rental home, we are here to help. For short-term rentals, we focus on the best Marbella has to offer, ranging from premium villas to luxury penthouse apartments. With a keen eye for quality, we hand pick each property and ensure we can offer a variety to cater for most tastes and desires. When it comes to long-term rentals, unlike most agencies, we focus on the tenant, not the property. In each instance we offer a bespoke, tailor-made service to ensure we find the right home for you.

Avoid registering with numerous agencies and let us do the legwork for you. We work closely with an extensive network of agents, brokers and landlords and have access to a substantial portfolio of properties across all budgets.

*"Home sweet home
away from home"*



VILLA EL ÁGUILA
MONTE HALCONES, BENAHAVÍS
7 BEDS | 7 BATHS | 2.058 M2 PLOT | 860 M2 BUILT
REF. HRB-00002P | FROM €25.000/WEEK

RENTAL PROPERTIES





VILLA AVALON
NUEVA ANDALUCIA
5 BEDS | 4 BATHS | 1.500 M2 PLOT | 710 M2 BUILT
REF: HRB-00041P | FROM 10.000/WEEK



VILLA ADINE
NUEVA ANDALUCIA
5 BEDS | 4 BATHS | 965 M2 PLOT | 604 M2 BUILT
REF: HRB-00040P | FROM 10.000/WEEK

RENTAL PROPERTIES



VILLA LINNEA
LA QUINTA, BENHAVIS
5 BEDS | 5 BATHROOMS, 303 M2 BUILT, 765 M2 PLOT
REF: HRB-00028P EUR 9.000/WEEK



VILLA JAZMINE
NUEVA ANDALUCÍA
6 BEDS | 4 BATHS | 998 M2 PLOT | 385 M2 BUILT
REF: HRB-00022P | FROM 12.000€/WEEK

VILLA MOZART
SIERRA BLANCA
6 BEDS | 7 BATHS | 1.265 M2 PLOT
REF: HRB-00001P | FROM € 45.000/WEEK

RENTAL PROPERTIES



Homerun Developments

OUR FIELD YOUR TRUST



Homerun Developments curates superlative investment projects on your behalf. Our turnkey project management service delivers profitable property renovation, making your money work harder for you so you can work harder at enjoying life. We'll take the time to listen to your investment aims, carefully analysing the market to find the best purchase for your budget. Many of us are property investors ourselves and this expert knowledge places you in the best position on the field. Our recommended financial plan will be realistic and transparent – we also help arrange financing as needed. Unlike others, Homerun Development's service doesn't stop there. We stay the course, expertly overseeing every single detail from beginning to end. From selecting architects, builders and designers, to the marketing of the final result, it all happens in house. Our team doesn't take an eye off the ball for a second, hitting a home run for you with ultimate personal attention.

GOALS & VISION

We will meet with you and listen to your goals and really understand the type of opportunity that works for you. From buying for profitable resale to longer-term rental income with own funds or financing all options are expertly evaluated. We add in our insight, provide an honest opinion and make your vision our own.

SCAN THE MARKET

You need a 360-degree view of the market in Marbella and on the Costa del Sol to choose the right property for investment. Nobody can beat our access to quality villas, apartments, penthouses and townhouses to buy with the right kerb appeal and potential to add value. As well as our own exclusive listings, selected with the investor in mind, we look at and study the full range on sale on the coast.

FINANCIAL PLAN

This is a key step for an on-target profitable renovation, and we take it very seriously. Before you make your decision to invest, Homerun Development's experts will work with you to provide analysis of the costs of the work involved and the expected returns.

We are investors ourselves and we tell it how it is with plain-speaking feedback. If you need financing, we will advise you on sources as well.

PROJECT MANAGEMENT

Our management of your project will be big on the personal and big on the passion. The attention to detail is exceptional: in the rebuild plans we draw up for you; in the renowned architects and builders chosen; in the quality interior design and finishes. Homerun Development is hands on at every stage and focused on delivery with imagination. We aim for a beautiful result on time and on budget with maximum care.

MARKETING & SALE

Whether it be a successful sale to realise profit or a rewarding rental income, every stage up to now has been leading up to this moment. Our access to buyers is as good as you have come to expect from us and our professional marketing team will step up to the plate with best-in-class photographs, videos, online presence and open houses. It is never a home run for us until we have met your investment objective.

La maison Saint German townhouse

THE GOLDEN MILE | € 1.750.000

You are welcomed by an entertainment area with pool table and bar, as well as a home cinema, a gym and a unique wine cellar where the natural mountain has been left intact as a valued feature. Additionally there is a guest toilet, a spacious laundry room and an third en suite bedroom. Finally, the property offers a cosy terrace with beautiful views and access to its own garden with outdoor shower. The townhouse is situated on a charming Andalusian urbanisation in front of the renowned Manolo Santana Racquets Club offering a large community pool and own cafeteria and sports bar.



Welcome to “La Maison Saint Germain” on the Golden Mile, a newly renovated contemporary style townhouse with an amazing use of space offering all amenities you need at the comfort of your home. As you enter the property, you will find an open plan fully equipped Gaggenau kitchen with access to a private patio. A beautiful living room and dining space with great attention to detail, wooden herringbone floor and natural colour palette. On the same floor, you can find the en-suite master bedroom with walking closet and bathtub facing the main terrace as well as a second bedroom facing the patio. On the lower ground floor, you will be mind blown by the great use of space.



Penthouse in Coto Real

THE GOLDEN MILE | € 1.100.000

Modern and newly south-west renovated penthouse just minutes drive from popular Puente Romano Resort with stunning views. This bright and well-planned apartment is spread over two levels. On the first floor you have an open plan living space with a top quality Gaggenau kitchen and terrace perfect to see the beautiful sunset. On the second floor there is a large master bedroom with special attention to detail, walk in wardrobe and private terrace. It has a second spacious bedroom with fitted wardrobes, private terrace and ownbathroom.

There is a third room with a large sofa bed that can be used as a bedroom or an office with its own bathroom. The penthouse is ideally located on the Golden Mile in a gated community with manicured gardens and communal pool. Last but not least, the property offers two parkings.



“Over 25 years of experience
in Project management
and construction”

- CHRISTOPHER FÄLDT
HOMERUN DEVELOPMENTS PARTNER



Solar mind

Power your life in Marbella with solar energy

GOING GREEN AND CLEAN

Where do you start with making the change? With the help of the team at Solar Mind, Homerun Broker's sister company for solar energy installation on the Costa del Sol, we've taken a look at how simple it is to do with a Marbella property.

Solar Mind is an experienced team from Sweden now successfully converting residential properties to solar energy in southern Spain. They bring all the great values you have come to expect from a Scandinavian company - superb personal service, straight-talking advice, smart design, and efficient and accurate delivery.

FIRST TWO STEPS

William Melin, director of Solar Mind in Spain, told us what the first moves are. "The first step is to talk to you and ask you for some basic information on your current energy consumption so we can help you get an idea of the savings versus the costs involved of using solar power," says William. "We get that you need to see the numbers first and we do that in a plain-speaking, easy to understand way. There are also potential subsidies from the government or EU to add into the equation."

Secondly, Solar Mind arrange a no-obligation technical visit to the proposed property. Any home where you are the owner or have the right to install a solar system. The beauty of Spain is that there is much more flexibility on where to put the solar panels on a roof as the quality of the sunlight is so good.

"Whether a villa, townhouse or other property type, every customer of Solar Mind has a personalised plan from us for where their solar panels can go. We work the smart way and match the system to the house, not the house to the system. It's by far the best way and everybody is happy. And from then on, we handle everything smoothly," adds William.

BEST QUALITY-PANELS

As William explains, the team is proud of the care they have taken in sourcing the panels they install. "Our individual panels are an ideal, compact size for arranging different configurations for residential use and the quality and durability is superb. They have a lifetime manufacturer's guarantee of 25 years, which is exceptional and among the best on the market. The climate footprint is as low as possible and they are what we call 'Tier One' efficiency. Not all suppliers can say that."

Installations from Solar Minds include the latest, secure battery technology. The excess energy generated during the brightest hours is stored away carefully to use at night. It's all automatic so there is zero day-to-day fuss for a homeowner.

The team will also do the paperwork for you so that in time you can sell excess energy back into Spain's national electricity grid if you want to, sharing with you their extensive know-how on the way.

THE COST SAVINGS CAN QUICKLY ADD UP

Having established how easy and flexible it is to install panels on a home, what do the numbers really look like? A typical Costa del Sol villa or townhouse system can expect to generate 10,000 kWh to 21,000 kWh a year and recover the cost within 3 to 4 years. Over 30 years, the saving could be from 150,000 euros to 360,000 euros for those generating levels.

In most cases, solar panels combined with a battery will reduce an electricity bill anywhere from 60-90%, depending on the circumstances, system size and orientation.

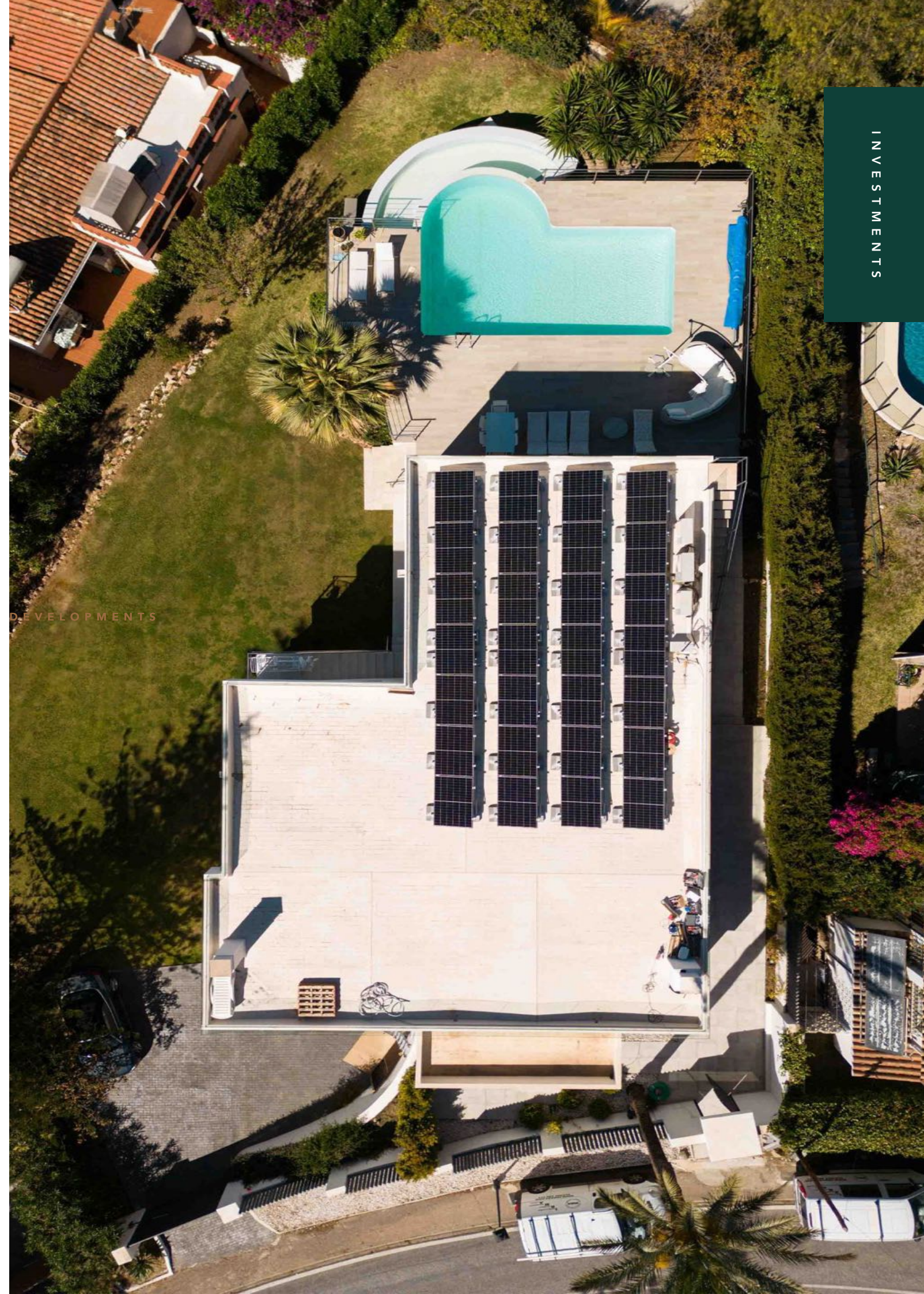
SUBSIDIES TO MAKE US MORE SUSTAINABLE

Governments worldwide are looking to pay part of the cost of homeowners changing to clean energy. Solar Mind explain to their customers the possible subsidies; for residents from the European Union this could mean a cost saving of up to 35-40%. It is certainly an attractive incentive to go green as soon as possible.

By way of example, for Swedes, even those with a home in Spain, customers are allowed 19.55% on the panels and 48.5% deduction on batteries and car chargers up to 5,000 euros per homeowner. So if there are two owners, it is possible to get 10,000 euros from the Swedish government in deductions.

Solar Mind will explain the subsidy and reductions you can have whatever your nationality is. Also worth considering is that, with new laws making electric cars compulsory in a few years, now is the time to get ready to recharge our vehicles at home and reduce the cost of driving in the future.

@solarmind.se
www.solarmind.se





Homerun Our events

At Homerun Brokers we are proud to cover all the bases by offering you a complete, 360 degree experience. Moving to a new destination can be exciting but also a bit unnerving. This is why we like to take you along with us to all the outstanding experiences in Marbella and its surrounding areas. Become part of our community and we will share with you the inside track on our beloved hometown and why it has such an exceptional reputation as a place to live.



OCCO RESTAURANT, MARBELLA

Homerun's First Guide Launch

Your complete Marbella Guide – Official Launch!
Most members of our team have moved to Marbella from abroad. Because we understand you and have been in your shoes before, we have put together a complete non-endorsed guide with everything you need to know when moving to Marbella. Check out our recommendations on restaurants, activities, places to visit, useful things to know, schools, buying and selling a property in Spain, investments, rentals and all about Homerun Brokers.



Get your head
in the game





VILLA PADIERNA RACQUET CLUB,
CANCELADA

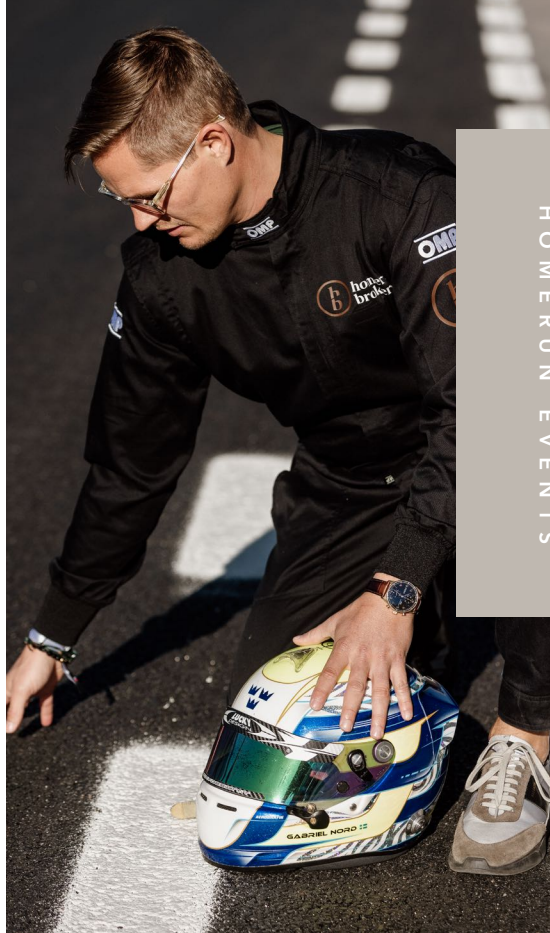
Beyond Padel Tournament

We did it again! But this year we had double the amount of players. Ninety guests took part in our padel tournament in collaboration with Beyond Padel at Villa Padierna Racquet Club. Nothing was more satisfying than a delicious Brödernas Burger after playing several games and a sip of Clean Drinks to help keep an eye on the ball. We cannot wait for the next game!





*You just think of the speed,
And we will do it for you*



ASCARI RACING RESORT, RONDA

Ascari Racing weekend



Do you like cars and good weather all year round? Marbella and its surroundings offer the ultimate lifestyle for the perfect holiday or permanent home. We are thrilled to share with you our exceptional day at Ascari Racing Resort, where our clients and guest drivers enjoyed 5,425 metres of pure adrenaline. We are so excited to have had our own Homerun Brokers Radical Car taking part. What a day! Because we don't just sell homes, we sell lifestyle!





MAMZEL RESTAURANT, MARBELLA

Collaboration with Mamzel

We ended our Ascari Racing Weekend with a bang! An eventful dinner with everyone that participated at one of our favourite restaurants: Mamzel. At Homerun Brokers we like to partner up with like-minded people and local businesses that share our vision. The founder of Mamzel Zahir Belounis aka Zazou is a perfect example - a successful French former professional football player turned innovative restaurateur who lives and breathes Marbella.



Find us in Marbella!

Our office is in the tower at
Los Naranjos Golf Club

When you enter Los Naranjos Golf Club, you notice that special and welcoming atmosphere the club exudes. The restaurant with its spectacular terrace is a natural meeting point; a dream location for our agents to meet with their clients.

The golf course, a masterpiece designed by Robert Trent Jones Sr., has been crucial in the preparation of many professional golf players and is considered one of the best courses in Spain. You will find the Homerun Brokers office in the club's clock tower. An original location - for an original team - with 360-degree views over our beloved hometown, Marbella.

WE RUN THIS CITY!



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*"It's not work,
it's a lifestyle"*





CHECK OUT OUR WEBSITE:

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